The portrait of anxiety

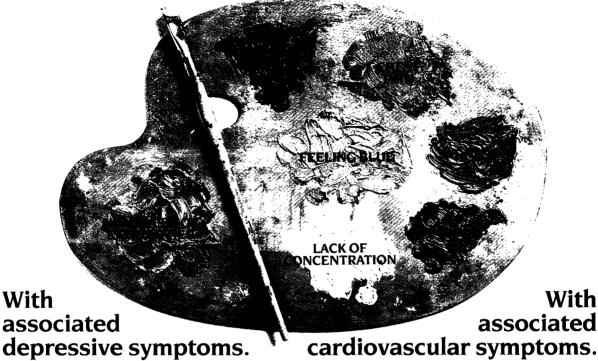


The Upjohn Company Kalamazoo Michigan 49(X)1 USA

Please see adjacent page for brief summary of prescribing information.

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is often complicated



In double-blind four-week clinical trials in 632 patients with moderate to severe anxiety: therapy with XANAX was compared with placebo.

XANAX was significantly more effective (P<.001) than placebo in relieving the anxiety with over half of the patients showing marked to moderate improvement by the first evaluation period (one week).

In addition over 70% of these patients

experienced associated moderate to severe depressed mood. XANAX was shown to be significantly more effective (*P*<.014) than placebo in improving the associated depressed mood.



Almost 60% of patients in the study had anxiety with associated cardiovascular symptoms even though cardiovascular disease had been ruled out XANAX was shown to effectively relieve anxiety including the associated cardiovascular symptoms.

XANAX the first of a unique class—the

triazolobenzodiazepines.

■ Well tolerated—Side effects. if they occur are generally observed at the beginning of therapy and usually disappear with continued medication. Drowsiness and light-headedness were the most commonly reported adverse reactions.

Sustained efficacy—No reported increase in dosage during 16-week clinical study, once an appropriate dosage was achieved. Since long-term effectiveness of XANAX has not been established, it is recommended that it not be used for longer than 16 weeks.

■ Simple dosage—0.25 to 0.5 mg ti.d.



for the relief of complicated anxiety

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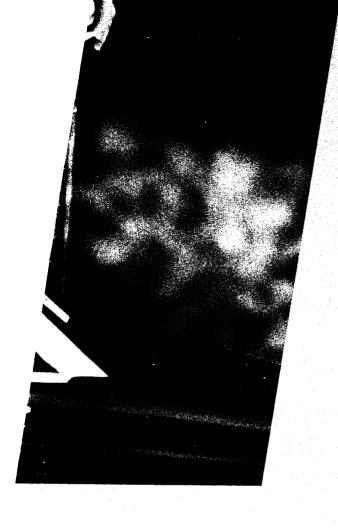
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*CAPOTEN® (captopril tablets) may be used as initial therapy only for patients with normal renal function in whom the risk of neutropenia/agranulocytosis is relatively low (1 out of over 8,600 in clinical trials). Use special precautions in patients with impaired renal function, collagen vascular disorders, or those exposed to other drugs known to affect the white cells or immune response. Evaluation of hypertensives should always include assessment of renal function. Overall, the most frequently occurring adverse reactions associated with CAPOTEN are skin rash and taste alteration; both effects are generally mild, reversible, or self-limited. See INDICATIONS AND USAGE, WARNINGS, and ADVERSE REACTIONS in the brief summary on the adjacent page.

^{1.} Croog SH, Levine S, Testa MA, et al: The effects of antihypertensive therapy on the quality of life. N Engl J Med 314(26):1657-1664, 1986.

^{2.} Data on file, University of Connecticut.



THE CAPOTEN (captopril tablets) DIFFERENCE

CAPOTEN® TABLETS
Captopril Tablets

INDICATIONS: Hypertension — CAPOTEN (captopril) is indicated for the treatment of hypertension. Consideration should be given to the risk of neutropenia/agranulocytosis (see WARNINGS). CAPOTEN may be used as initial therapy for patients with normal renal function, in whom the risk is relatively low. In patients with impaired renal function, particularly those with collagen vascular disease, captopril should be reserved for those who have either developed unacceptable side effects on other drugs, or have failed to respond satisfactorily to drug combinations. CAPOTEN is effective alone and in combination with other antihypertensive agents, especially thiazide-type diuretics.

Heart Failure: CAPOTEN (captopril) is indicated in patients with heart failure who have not responded adequately to or cannot be controlled by conventional diuretic and digitalis therapy. CAPOTEN is to be used with diuretics and digitalis.

WARNINGS: Neutropenia/Agranulocytosis — Neutropenia (<1000/mm³) with myeloid hypoplasia has resulted from use of captopril. About half of the neutropenic patients developed systemic or oral cavity infections or other features of the syndrome of agranulocytosis. The risk of neutropenia is dependent on the clinical status of the patient:

In clinical trials in patients with hypertension who have normal renal function (serum creatinine < 1.6 mg/dL and no collagen vascular disease), neutropenia has been seen in one patient out of over 8,600 exposed. In patients with some degree of renal failure (serum creatinine at least 1.6 mg/dL) but no collagen vascular disease, the risk in clinical trials was about 1 per 500. Doses were relatively high in these patients, particularly in view of their diminished renal function. In patients with collagen vascular diseases (e.g., systemic lupus erythematosus, scleroderma) and impaired renal function, neutropenia occurred in 3.7% of patients in clinical trials. While none of the over 750 patients in formal clinical trials of heart failure developed neutropenia, it has occurred during subsequent clinical experience. Of reported cases, about half had serum creatinine ≥ 1.6 mg/dL and more than 75% received procainamide. In heart failure, it appears that the same risk factors for neutropenia are present.

Neutropenia has appeared usually within 3 months after starting therapy, associated with myeloid hypoplasia and frequently accompanied by erythroid hypoplasia and decreased numbers of megakaryocytes (e.g., hypoplastic bone marrow and pancytopenia); anemia and thrombocytopenia were sometimes seen. Neutrophils generally returned to normal in about 2 weeks after captopril was discontinued, and serious infections were limited to clinically complex patients. About 13% of the cases of neutropenia have ended fatally, but almost all fatalities were in patients with serious illness, having collagen vascular disease, renal failure, heart failure or immunosuppressant therapy, or a combination of these complicating factors.

Evaluation of the hypertensive or heart failure patient should always include assessment of renal function. If captopril is used in patients with impaired renal function, white blood cell and differential counts should be evaluated prior to starting treatment and at approximately 2-week intervals for about 3 months, then periodically. In patients with collagen vascular disease or who are exposed to other drugs known to affect the white cells or immune response, particularly when there is impaired renal function, captopril should be used only after an assessment of benefit and risk, and then with caution. All patients treated with captopril should be told to report any signs of infection (e.g., sore throat, fever); if infection is suspected, perform counts without delay. Since discontinuation of captopril and other drugs has generally led to prompt return of the white count to normal, upon confirmation of neutropenia (neutrophila count < 1000/mm³) withdraw captopril and closely follow the patient's course.

Proteinuria — Total urinary proteins >1 g/day were seen in about 0.7% of patients on captopril. About 90% of affected patients had evidence of prior renal disease or received high doses (>150 mg/day), or both. The nephrotic syndrome occurred in about one-fifth of proteinuric patients. In most cases, proteinuria subsided or cleared within 6 months whether or not captopril was continued. The BUN and creatinine were seldom altered in proteinuric patients. Since most cases of proteinuria occurred by the 8th month of therapy, patients with prior renal disease or those receiving captopril at doses >150 mg/day should have urinary protein estimates (dip-stick on 1st morning urine) before therapy, and periodically thereafter.

Hypotension — Excessive hypotension was rarely seen in hypertensive patients but is a possibility in severely salt/volume-depleted persons such as those treated vigorously with diuretics (see PRECAUTIONS [Drug Interactions]).

In heart failure, where blood pressure was either normal or low, transient decreases in mean blood pressure >20% were recorded in about half of the patients. This transient hypotension may occur after any of the first several doses and is usually well tolerated, although rarely it has been associated with arrhythmia or conduction defects. A starting dose of 6.25 or 12.5 mg tid may minimize the hypotensive effect. Patients should be followed closely for the first 2 weeks of treatment and whenever the dose of captopril and/or diuretic is increased.

BECAUSE OF THE POTENTIAL FALL IN BLOOD PRESSURE IN THESE PATIENTS, THERAPY SHOULD BE STARTED UNDER VERY CLOSE MEDICAL SUPERVISION.

PRECAUTIONS: General: Impaired Renal Function, Hypertension—Some hypertensive patients with renal disease, particularly those with severe renal artery stenosis, have developed increases in BUN and serum creatinine. It may be necessary to reduce captopril dosage and/or discontinue diuretic. For some of these patients, normalization of blood pressure and maintenance of adequate renal perfusion may not be possible. Heart Failure—About 20% of patients develop stable elevations of BUN and serum creatinine >20% above normal or baseline upon long-term treatment. Less than 5% of patients, generally with severe prexisting renal disease, required discontinuation due to progressively increasing creatinine. See DOSAGE AND ADMINISTRATION, ADVERSE REACTIONS [Altered Laboratory Findings]. Valvular Stenosis—A theoretical concern, for risk of decreased coronary perfusion, has been noted regarding vasodilator treatment in patients with aortic stenosis due to decreased afterload reduction.

Surgery/Anesthesia — If hypotension occurs during major surgery or anesthesia, and is considered due to the effects of captopril, it is correctable by volume expansion.

Drug Interactions: Hypotension: Patients on Diwretic Therapy—Precipitous reduction of blood pressure may occasionally occur within the 1st hour after administration of the initial captopril dose in patients on diuretics, especially those recently placed on diuretics, and those on severe dietary salt restriction or dialysis. This possibility can be minimized by either discontinuing the diuretic or increasing the salt intake about 1 week prior to initiation of captopril therapy or by initiating therapy with small doses (6.25 or 12.5 mg). Alternatively, provide medical supervision for at least 1 hour after the initial dose.

Agents Having Vasodilator Activity—In heart failure patients, vasodilators should be administered with caution.

Agents Causing Renin Release – Captopril's effect will be augmented by antihypertensive agents that cause renin release.

Agents Affecting Sympathetic Activity—The sympathetic nervous system may be especially important in supporting blood pressure in patients receiving captopril alone or with diuretics. Beta-adrenergic blocking drugs add some further antihyportensive effect to captopril, but the overall response is less than additive. Therefore, use agents affecting sympathetic activity (e.g., ganglionic blocking agents or adrenergic neuron blocking agents) with caution.

Agents Increasing Serum Potassium — Give potassium-sparing diuretics or potassium supplements only for documented hypokalemia, and then with caution, since they may lead to a significant increase of serum potassium. Use potassium-containing salt substitutes with caution.

Inhibitors of Endogenous Prostaglandin Synthesis – Indomethacin and other nonsteroidal anti-inflammatory agents may reduce the antihypertensive effect of captopril, especially in low renin hypertension.

Drug/Laboratory Test Interaction: Captopril may cause a false-positive urine test for acetone.

Carcinogenesis, Mutagenesis and Impairment of Fertility: Two-year studies with doses of 50 to 1350 mg/kg/day in mice and rats failed to show any evidence of carcinogenic potential. Studies in rats have revealed no impairment of fertility.

Pregnancy: Category C — There are no adequate and well-controlled studies in pregnant women. Embryocidal effects and craniofacial malformations were observed in rabbits. Therefore, captopril should be used during pregnancy, or for patients likely to become pregnant, only if the potential benefit outweighs the potential risk to the fetus. Captopril crosses the human placenta.

Nursing Mothers: Captopril is secreted in human milk. Exercise caution when administering captopril to a nursing woman, and, in general, nursing should be interrupted.

Pediatric Use: Safety and effectiveness in children have not been established although there is limited experience with use of captopril in children from 2 months to 15 years of age. Dosage, on a weight basis, was comparable to that used in adults. Captopril should be used in children only if other measures for controlling blood pressure have not been effective.

ADVERSE REACTIONS: Reported incidences are based on clinical trials involving approximately 7000 patients.

Renal — About 1 of 100 patients developed proteinuria (see WARNINGS). Renal insufficiency, renal failure, polyuria, oliguria, and urinary frequency in 1 to 2 of 1000 patients.

 ${\it Hematologic} - {\rm Neutropenia/agranulocytosis\ have\ occurred\ (see\ WARNINGS)}.\ Anemia,\ thrombocytopenia,\ and\ pancytopenia\ have\ been\ reported.$

Dermatologic — Rash (usually maculopapular, rarely urticarial), often with pruritus and sometimes with fever and eosinophilia, in about 4 to 7 of 100 patients (depending on renal status and dose), usually during the 1st 4 weeks of therapy. Pruritus, without rash, in about 2 of 100 patients. A reversible associated pemphigoid-like lesion, and photosensitivity have also been reported. Angioedema of the face, mucous membranes of the mouth, or of the extremities in about 1 of 1000 patients — reversible on discontinuance of captopril therapy. One case of laryngeal edema reported. Flushing or pallor in 2 to 5 of 1000 patients.

Cardiovascular – Hypotension may occur, see WARNINGS and PRECAUTIONS (Drug Interactions) for discussion of hypotension on initiation of captopril therapy. Tachycardia, chest pain, and palpitations each in about 1 of 100 patients. Angina pectoris, myocardial infarction, Raynaud's syndrome, and congestive heart failure each in 2 to 3 of 1000 patients.

Dysgeusia—About 2 to 4 (depending on renal status and dose) of 100 patients developed a diminution or loss of taste perception; taste impairment is reversible and usually self-limited even with continued drug use (2 to 3 months). Gastric irritation, abdominal pain, nausea, vomiting, diarrhea, annorexia, constipation, aphthous ulcers, peptic ulcer, dizziness, headache, malaise, fatigue, insomnia, dry mouth, dyspnea, cough, alopecia, and paresthesias reported in about 0.5 to 2% of patients but did not appear at increased frequency compared to placebo or other treatments used in controlled trials.

Altered Laboratory Findings: Elevations of liver enzymes in a few patients although no causal relationship has been established. Rarely cholestatic jaundice and hepatocellular injury with or without secondary cholestasis, have been reported. A transient elevation of BUN and serum creatinine may occur, especially in volume-depleted or renovascular hypertensive patients. In instances of rapid reduction of longstanding or severely elevated blood pressure, the glomerular filtration rate may decrease transiently, also resulting in transient rises in serum creatinine and BUN. Small increases in serum potassium concentration frequently occur, especially in patients with renal impairment (see PRECAUTIONS).

OVERDOSAGE: Primary concern is correction of hypotension. Volume expansion with an I.V. infusion of normal saline is the treatment of choice for restoration of blood pressure. Captopril may be removed from the general circulation by hemodialysis.

DOSAGE AND ADMINISTRATION: CAPOTEN (captopril) should be taken one hour before meals. In hypertension, CAPOTEN may be dosed bid or tid. Dosage must be individualized; see DOSAGE AND ADMINISTRATION section of package insert for detailed information regarding dosage in hypertension and in heart failure. Because CAPOTEN (captopril) is excreted primarily by the kidneys, dosage adjustments are recommended for patients with impaired renal function.

Consult package insert before prescribing CAPOTEN (captopril).

HOW SUPPLIED: Available in tablets of 12.5, 25, 50, and 100 mg in bottles of 100 (25 mg and 50 mg also available in bottles of 1000), and in UNIMATIC* unit-dose packs of 100 tablets. (13-658H)



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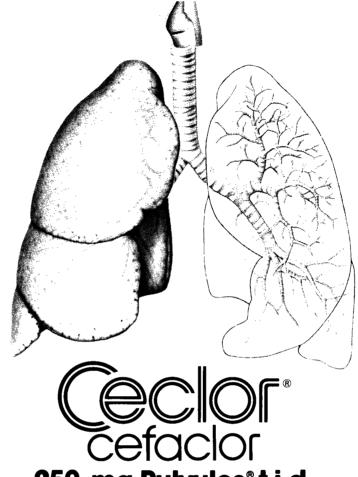
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Haemophilus influenzae and Streptococcus pneumoniae (ampicillin-susceptible and ampicillin-resistant)

Note: Ceclor is contraindicated in patients with known allergy to the cephalosporins and should be given cautiously to penicillin-allergic patients.

Ceclor® (cefactor)

Summary. Consult the package literature for prescribing information

Indications: Lower respiratory infections, including pneumonia, caused by Streptococcus pneumoniae, Haemophilus influenzae, and Streptococcus pyogenes (group A β -hemolytic streptococci).

Contraindication

Known allergy to cephalosporins.

Warnings:

CECLOR SHOULD BE ADMINISTERED CAUTIOUSLY TO PENICILLIN-SENSITIVE PATIENTS. PENICILLINS AND CEPHA-LOSPORINS SHOW PARTIAL CROSS-ALLERGENICITY. POSSI-BLE REACTIONS INCLUDE ANAPHYLAXIS.

Administer cautiously to allergic patients.
Pseudomembranous colitis has been reported with virtually all broad-spectrum antibiotics. It must be considered in differential diagnosis of antibiotic-associated diarrhea. Colon flora is altered by broad-spectrum antibiotic treatment, possibly resulting in antibiotic-associated colitis.

Precautions:

- · Discontinue Ceclor in the event of allergic reactions to it.
- · Prolonged use may result in overgrowth of
- nonsusceptible organisms.

 Positive direct Coombs' tests have been re-
- ported during treatment with cephalosporins.

 Ceclor should be administered with caution in the presence of markedly impaired renal func-tion. Although dosage adjustments in moderate to severe renal impairment are usually not required, careful clinical observation and laboratory studies should be made.
- Broad-spectrum antibiotics should be prescribed with caution in individuals with a history of gastrointestinal disease, particularly
- Safety and effectiveness have not been determined in pregnancy, lactation, and infants less than one month old. Ceclor penetrates nother's milk. Exercise caution in prescribing for these patients.

Adverse Reactions: (percentage of patients) Therapy-related adverse reactions are uncommon. Those reported include:

- · Gastrointestinal (mostly diarrhea): 2.5%.
- · Symptoms of pseudomembranous colitis may appear either during or after antibiotic treatment.
- Hypersensitivity reactions (including mor billiform eruptions, pruritus, urticaria, and serum-sickness-like reactions that have included erythema multiforme [rarely, Stevens-Johnson syndrome] or the above skin manifestations accompanied by arthritis/ arthralgia and, frequently, fever): 1.5%; usually subside within a few days after cessation of therapy. Serum-sickness-like reactions have been reported more frequently in children than in adults and have usually occurred during or following a second course of therapy with Ceclor. No serious sequelae have been reported. Antihistamines and corticosteroids appear to enhance resolution of the syndrome.
- Cases of anaphylaxis have been reported, half of which have occurred in patients with a history of penicillin allergy.
- As with some penicillins and some other cephalosporins, transient hepatitis and cholestatic jaundice have been reported rarely
- · Rarely, reversible hyperactivity, nervousness,

insomnia, confusion, hypertonia, dizziness, and somnolence have been reported.

 Other: eosinophilia, 2%; genital pruritus or vaginitis, less than 1%; and, rarely, thrombocytopenia.

Abnormalities in laboratory results of uncertain etiology.

- Slight elevations in hepatic enzymes
- Transient fluctuations in leukocyte count (especially in infants and children).
- · Abnormal urinalysis; elevations in BUN or serum creatinine.
- Positive direct Coombs' test.
- False-positive tests for urinary glucose with Benedict's or Fehling's solution and Clinitest® tablets but not with Tes-Tape® (glucose enzymatic test strip, Lilly). [061787L] PA 0709 AMP

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Penicillin is the usual drug of choice in the treatment and

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laxis of rheumatic fever. See prescribing information.

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Safe in angina with coexisting hypertension, COPD, asthma, or PVD^{13,5,6}

CARDIZEM (diltiazem HCl) is indicated in the treatment of angina pectoris due to coronary artery spasm and in the management of chronic stable angina (classic effort-associated angina) in patients who cannot tolerate therapy with bela-blockers and/or nitrates or who remain symptomatic despite adequate doses of these agents.

*See Warnings and Precautions

Please see brief summary of prescribing information on the next page.



diltiazem HCI/Marion

NTIANGINAL PROTECTI **PLUS SAFETY**

Usual maintenance dosage range: 180-360 mg/day

Brief Summary Professional Use Information

CARDIZEM®

(diltiazem HCI) 30 mg, 60 mg, 90 mg, and 120 mg Tablets

CONTRAINDICATIONS

CARDIZEM is contraindicated in (1) patients with sick sinus syndrome except in the presence of a functioning ventricular pacemaker, (2) patients with second- or third-degree AV block except in the presence of a functioning ventricular pacemaker, and (3) patients with hypotension (less than 90 mm Hg systolic).

WARNINGS

- Cardiac Conduction. CARDIZEM prolongs AV node refractory periods without significantly prolonging sinus node recovery time, except in patients with sick sinus syndrome. This effect may rarely result in abnormally slow heart rates (particularly in patients with sick sinus syndrome) or second- or third-degree AV block (six of 1,243 patients for 0.48%). Concomitant use of diltiazem with beta-blockers or digitalis may result in additive effects on cardiac conduction. A patient with Prinzmetal's angina developed periods of asystole (2 to 5 seconds) after a single dose of 60 mg
- Congestive Heart Failure. Although diltiazem has a negative inotropic effect in isolated animal tissue preparations, hemodynamic studies in humans with normal ventricular function have not shown a reduction in cardiac index nor consistent negative effects on contractility (dp/dt). Experience with the use of CARDIZEM alone or in combination with beta-blockers in patients with impaired ventricular function is very limited. Caution should be exercised when using the drug in such
- **Hypotension.** Decreases in blood pressure associated with CARDIZEM therapy may occasionally result in symptomatic hypotension.
- Acute Hepatic Injury. In rare instances, significant elevations in enzymes such as alkaline phosphatase, CPK, LDH, SGOT, SGPT, and other symptoms consistent with acute hepatic injury have been noted. These reactions have been reversible upon discontinuation of drug therapy. The relationship to CARDIZEM is uncertain in most cases, but probable in some. (See PRECAUTIONS)

PRECAUTIONS

General. CARDIZEM (diltiazem hydrochloride) is extensively metabolized by the liver and excreted by the kidneys and in bile. As with any new drug given over prolonged periods, laboratory parameters should be moni-tored at regular intervals. The drug should be used with caution in patients with impaired renal or hepatic function. In subacute and chronic dog and rat studies designed to produce toxicity, high doses of dilitiazem were associated with hepatic damage. In special subacute hepatic studies,

oral doses of 125 mg/kg and higher in rats were associated with histological changes in the liver which were reversible when the drug was discontinued. In dogs, doses of 20 mg/kg were also associated with hepatic changes; however, these changes were reversible with continued dosing.

Drug Interaction. Pharmacologic studies indicate that there may be additive effects in prolonging AV conduction when using beta-blockers or digitalis concomitantly with CARDIZEM. (See WARNINGS.)

Controlled and uncontrolled domestic studies suggest that concomitant use of CARDIZEM and beta-blockers or digitalis is usually well tolerated. Available data are not sufficient, however, to predict the effects of concomitant treatment, particularly in patients with left ventricular dysfunction or cardiac conduction abnormalities. In healthy volunteers diltiazem has been shown to increase serum digoxin levels

Carcinogenesis, Mutagenesis, Impairment of Fertility. A 24-month study in rats and a 21-month study in mice showed no evidence of carcinogenicity. There was also no mutagenic response in in vitro bacterial tests. No intrinsic ffect on fertility was observed in rats.

Pregnancy. Category C. Reproduction studies have been conducted in mice, rats, and rabbits. Administration of doses ranging from five to ten times greater (on a mg/kg basis) than the daily recommended therapeutic dose has resulted in embryo and fetal lethality. These doses, in some studies, have been reported to cause skeletal abnormalities. In the perinatal/postnatal studies, there was some reduction in early individual pup weights and survival rates. There was an increased incidence of stillbirths at doses of 20 times the human dose or greater.

There are no well-controlled studies in pregnant women; therefore, use CARDIZEM in pregnant women only if the potential benefit justifies the potential risk to the fetus

Nursing Mothers. Diltiazem is excreted in human milk One report suggests that concentrations in breast milk may approximate serum levels. If use of CARDIZEM is deemed essential, an alternative method of infant feeding should be

Pediatric Use. Safety and effectiveness in children have not been established.

ADVERSE REACTIONS

Serious adverse reactions have been rare in studies carried out to date, but it should be recognized that patients with impaired ventricular function and cardiac conduction abnormalities have usually been excluded.

In domestic placebo-controlled trials, the incidence of

adverse reactions reported during CARDIZEM therapy was not greater than that reported during placebo therap

The following represent occurrences observed in clinical studies which can be at least reasonably associated with the pharmacology of calcium influx inhibition. In many cases, the relationship to CARDIZEM has not been established. The most common occurrences as well as their frequency of presentation are: edema (2.4%), headache (2.1%), nausea (1.9%), dizziness (1.5%), rash (1.3%), asthenia (1.2%). In addition, the following events were reported infrequently (less than 1%):

Cardizem® (diltiazem HCl)

□ 60 mg □ 90 mg □ 120 mg

Sig: tid

Cardiovascular

Anging arrhythmia AV block (first degree), AV block (second or third degree see conduction warning), bradycar dia, congestive heart failure, flushing, hypotension, palpitations, syncope.

Nervous System:

Amnesia, gait abnormality, hallucinations, insomnia, nervousness, paresthesia, personality change, somnolence, tinnitus, tremor

Gastrointestinal:

Anorexia, constipation, diarrhea, dysgeusia, dyspepsia, mild elevations of alkaline phosphatase, SGOT, SGPT, and LDH (see hepatic warnings), vomiting,

weight increase. Petechiae, pruritus, photosensitivity, Dermatologic:

urticaria.

Ambiyopia, dyspnea, epistaxis, eye irritation, hyperglycemia, nasal congestion, nocturia, osteoarticular pain, Other

polyuria, sexual difficulties. The following postmarketing events have been reported

infrequently in patients receiving CARDIZEM: alopecia, gingival hyperplasia, erythema multiforme, and leukopenia. However, a definitive cause and effect between these events and CARDIZEM therapy is yet to be established. Issued 9/86

See complete Professional Use Information before prescribing.

References: 1. Schroeder JS: Mod Med 1982;50(Sept):94-116. 2. Cohn PF, Braunwald E. Chronic ischemic heart disease, in Braunwald E (ed): Heart Disease: A Textbook of Cardiovascular Medicine, ed 2. Philadelphia, WB Saunders Co, 1984, chap 39. 3. O'Rourke RA: Am J Cardiol 1985;56:34H-40H. 4. McCall D, Walsh RA, Frohlich ED, 1985;56:34H-40H. **4.** McCall D, Walsh RA, Frohlich ED, et al: <u>Curr Probl Cardiol</u> 1985;10(8):6-80. **5.** Frishman WH, Charlap S, Goldberger J, et al: <u>Am J Cardiol</u> 1985;56:41H-46H. **6.** Shapiro W: <u>Consultant</u> 1984;24(Dec): 150-159. **7.** O'Hara MJ, Khurmi NS, Bowles MJ, et al: <u>Am J Cardiol</u> 1984;54:477-481. **8.** Shauss WE, McIntyre KM, Parisi AF, et al: <u>Am J Cardiol</u> 1982; 49:560-566. **9.** Feldman RL, Pepine CJ, Whittle J, et al: <u>Am J Cardiol</u> 1982;49:554-559.

Another patient benefit product from PHARMACEUTICAL DIVISION MARION LABORATORIES, INC. KANSAS CITY, MO 64137

CONTROL ACID RAIN

with once-a-night h.s. therapy for active duodenal ulcers Only one tablet at bedtime

Controls nocturnal acid to relieve pain and heal duodenal ulcers

Heals active duodenal ulcers after 4 weeks in most patients*1

84% 292/345 85%

In well-controlled, double-blind, multicenter trials, ZANTAC 300 mg h.s. healed active duodenal ulcers in 84% of patients after 4 weeks. After 8 weeks, healing rates may be higher with ZANTAC 150 mg b.i.d. (92%) than with ZANTAC 300 mg h.s. (87%).

Relieves pain and other symptoms as effectively as ZANTAC 150 mg b.i.d.¹

Tantac300 ranitidine HCI/Glaxo 300 mg tablets

Once-daily dosing may enhance compliance in patients for whom dosing convenience is important

Side-effects profile comparable to ZANTAC 150 mg b.i.d.1-3

Headache – sometimes severe – has been reported. Rare effects on the CNS, cardiovascular, GI, hepatic, and integumental systems have been observed, as well as rare cases of hypersensitivity reactions. See ADVERSE REACTIONS section of Brief Summary of Product Information before prescribing.

No significant interference with the hepatic cytochrome P-450 enzyme system at recommended doses

ZANTAC 300 mg h.s. had no significant drug interactions with theophylline or warfarin. The bioavailability of certain medications whose absorption is dependent on a low gastric pH may be altered when ZANTAC or other medications which decrease gastric acidity are administered.



Glaxo/ROCHE

for references and

t is not known exactly how much acid inhibition is needed to heal ulcers.

See next page for references and Brief Summary of Product Information

IN ACTIVE DUODENAL ULCERS

Once-a-night h.s. therapy controls acid rain

Zantac300 ranitidine HCl/Glaxo 300 me taber

References: 1. Data available on request, Glaxo Inc. 2. Ireland A. Colin-Jones DG, Gear P, et al: Ranitidine 150 mg twice daily vs 300 mg nightly in treatment of duodenal ulcers. *Lancet* 1984;2:274-275. 3. Colin-Jones DG, Ireland A, Gear P, et al: Reducing overnight secretion of acid to heal duodenal ulcers. *Am J Med* 1984; 77 (suppl 5B):116-122

ZANTAC' 150 Tablets (ranitidine hydrochloride)
ZANTAC' 300 Tablets
(ranitidine hydrochloride) BRIFF SUMMARY

The following is a brief summary only. Before prescribing, see complete prescribing information in ZANTAC* product labeling. INDICATIONS AND USAGE: ZANTAC* is indicated in:

1. Short-term treatment of active duodenal ulcer. Most patients

heal within four weeks

heal within four weeks.

2. Maintenance therapy for duodenal ulcer patients at reduced dosage after healing of acute ulcers.

3. The treatment of pathological hypersecretory conditions (eg, Zollinger-Ellison syndrome and systemic mastocytosis).

4. Short-term treatment of active, benign gastric ulcer. Most patients heal within six weeks and the usefulness of further treatment has not been demonstrated

ment has not been demonstrated.

5. Treatment of gastroesophageal reflux disease (GERD). Symptomatic relief commonly occurs within one or two weeks after starting therapy. Therapy for longer than six weeks has not been studied. In active duodenal ulcer; active, benign gastric ulcer; hypersecretory states; and GERD, concomitant antacids should be given

cretory states; and GERD, concomitant antacids should be given as needed for relief of pain.

CONTRAINDICATIONS: ZANTAC" is contraindicated for patients known to have hypersensitivity to the drug.

PRECAUTIONS: General: 1. Symptomatic response to ZANTAC' therapy does not preclude the presence of gastric malignancy.

2. Since ZANTAC is excreted primarily by the kidney, dosage should be adjusted in patients with impaired renal function (see DOSAGE AND ADMINISTRATION). Caution should be observed in patients with hepatic dysfunction since ZANTAC is metabolized in the liver.

the liver.

Laboratory Tests: False-positive tests for urine protein with Multistix" may occur during ZANTAC therapy, and therefore testing with sulfosalicylic acid is recommended.

Drug Interactions: Although ZANTAC has been reported to bind weakly to cytochrome P-450 in vitro, recommended doses of the drug do not inhibit the action of the cytochrome P-450-linked oxygenase enzymes in the liver. However, there have been isolated reports of drug interactions which suggest that ZANTAC may affect the bioavailability of certain drugs by some mechanism as yet unidentified (eg., a pH-dependent effect on absorption or a change in volume of distribution).

dentified (eg, a pH-dependent effect on absorption or a change in volume of distribution). Carcinogenesis, Mutagenesis, Impairment of Fertility: There was no indication of tumorigenic or carcinogenic effects in lifespan studies in mice and rats at doses up to 2,000 mg/kg/day.

Ranitidine was not mutagenic in standard bacterial tests (Salmonella, E coli) for mutagenicity at concentrations up to the maximum recommended for these assays.

In a dominant lethal assay, a single oral dose of 1,000 mg/kg to male rats was without effect on the outcome of two matings per week for the next nine weeks.

Pregnancy: *Teratogenic Effects: Pregnancy Category B:* Reproduction studies have been performed in rats and rabbits at doses up to 160 times the human dose and have revealed no evidence of impaired fertility or harm to the fetus due to ZANTAC. There are, however, no adequate and well-controlled studies in pregnant women. Because animal reproduction studies are not always predictive of human response, this drug should be used during pregnancy only if clearly needed.

Nursing Mothers: ZANTAC is secreted in human milk. Caution should be exercised when ZANTAC is administered to a nursing mother.

Pediatric Use: Safety and effectiveness in children have not been

established.

Was in Elderly Patients: Ulcer healing rates in elderly patients (65 to 82 years of age) were no different from those in younger age groups. The incidence rates for adverse events and laboratory abnormalities were also not different from those seen in other age

groups.

ADVERSE REACTIONS: The following have been reported as events in clinical trials or in the routine management of patients treated with oral ZANTAC*. The relationship to ZANTAC therapy has been unclear in many cases. Headache, sometimes severe, seems to be related to ZANTAC administration.

Central Nervous System: Rarely, malaise, dizziness, somnolence, inspendia, and vertion. Rare cases of reversible mental confusion,

insomnia, and vertigo. Rare cases of reversible mental confusion,

agitation, depression, and hallucinations have been reported, pundominantly in severely ill elderly patients. Rare cases of reversible blurred vision suggestive of a change in accommodation have

Cardiovascular: Rare reports of tachycardia, bradycardia, and pre $_{\lambda}$

mature ventricular beats.

Gastrointestinal: Constipation, diarrhea, nausea/vomiting, and abdominal discomfort/pain.

abdominal discomfort/pain. Hepatic: In normal volunteers, SGPT values were increased to at least twice the pretreatment levels in 6 of 12 subjects receiving 100 mg qid IV for seven days, and in 4 of 24 subjects receiving 50 mg qid IV for five days. With oral administration there have been occasional reports of reversible hepatitis, hepatocellular or hepatocanalicular or mixed, with or without jaundice. Musculoskeletal: Rare reports of arthralgias. Hematologic: Reversible blood count changes (leukopenia, granu-locytopenia, thrombocytopenia) have occurred in a few patients. Rare cases of agranulocytosis or of pancytopenia, sometimes with marrow hypopolasia. have been reported.

locytopenia, thrombocytopenia) have occurred in a few patients. Rare cases of agranulocytosis or of pancytopenia, sometimes with marrow hypoplasia, have been reported.

Endocrine: Controlled studies in animals and man have shown no stimulation of any pituitary hormone by ZANTAC* (ranitidine hydrochloride) and no antiandrogenic activity, and cimeticipeniqued gynecomastia and impotence in hypersecretory patients have resolved when ZANTAC has been substituted. However, occasional cases of gynecomastia, impotence, and loss of libido have been reported in male patients receiving ZANTAC, but the incidence did not differ from that in the general population.

Integumentary: Rash, including rare cases suggestive of mild erythema multiforme, and rarely, alopecia.

Other: Rare cases of hypersensitivity reactions (eg, bronchospasm, fever, rash, eosinophilia) and small increases in serum creatinine.

OVERDOSABE: Information concerning possible overdosage and its treatment appears in the full prescribing information.

DOSAGE AND ADMINISTRATION: Active Duodenal Ulicer: The current recommended adult oral dosage is 150 mg twice daily. An alternate dosage of 300 mg once daily at bedtime can be used for patients in whom dosing convenience is important. The advantages of not retartment regimen compared to the other in a particular patient population have yet to be demonstrated.

tages of one treatment regimen compared to the other in a particular patient population have yet to be demonstrated.

Maintenance Therapy: The current recommended adult oral docage is 150 mg at bedtime.

Pathological Hypersecretory Conditions (such as Zollinger-Ellison syndrome): The current recommended adult oral dosage is 150 mg twice a day. In some patients it may be necessary to administer ZANTAC* 150-mg doses more frequently. Doses should be adjusted to individual patient needs, and should continue as lorig as clinically indicated. Doses up to 6 g/day have been employed in patients with severe disease.

Benign Gastric Ulcer: The current recommended adult oral dosage is 150 mg twice a day.

is 150 mg twice a day.

GERD: The current recommended adult oral dosage is 150 mg

Dosage Adjustment for Patients with Impaired Renal Function: On the

Dosage Adjustment for Patients with Impaired Renal Function: On the basis of experience with a group of subjects with severely impaired, renal function treated with ZANTAC, the recommended dosage in patients with a creatinine clearance less than 50 ml/min is 150 mg every 24 hours. Should the patient's condition require, the frequency of dosing may be increased to every 12 hours or even further with caution. Hemodialysis reduces the level of circulating ranitidine, Ideally, the dosage schedule should be adjusted so that the timing of a scheduled dose coincides with the end of hemodia vsis

ysis.

HOW SUPPLIED: ZANTAC* 300 Tablets (rantitdine hydrochloride equivalent to 300 mg of rantitdine) are yellow, capsule-shape tablets embossed with "ZANTAC 300" on one side and "Glaxo" on the other. They are available in bottles of 30 (NDC 0173-0393-4C) and unit dose packs of 100 tablets (NDC 0173-0393-47).

ZANTAC* 150 Tablets (rantitdine hydrochloride equivalent 150 mg of rantitdine) are white tablets embossed with "ZANTAC 150" on one side and "Glaxo" on the other. They are available in bottles of 60 tablets (NDC 0173-0344-42) and unit dose packs of 100 tablets (NDC 0173-0344-47).

Store between 15° and 30°C (55° and 86°F) in a dry place. Profe

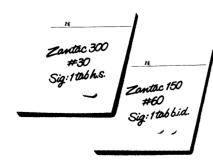
Store between 15° and 30°C (59° and 86°F) in a dry place. Prote from light. Replace cap securely after each opening.

August 198

Glaxo Inc. Research Triangle Park, NC 27709

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Two effective regimens to treat active duodenal ulcers:



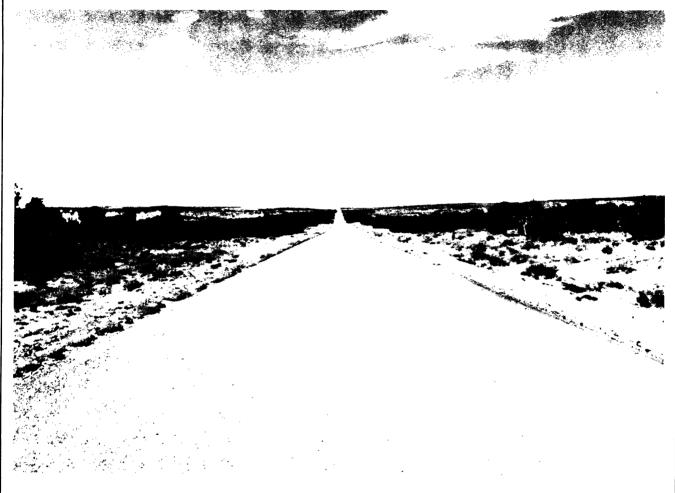
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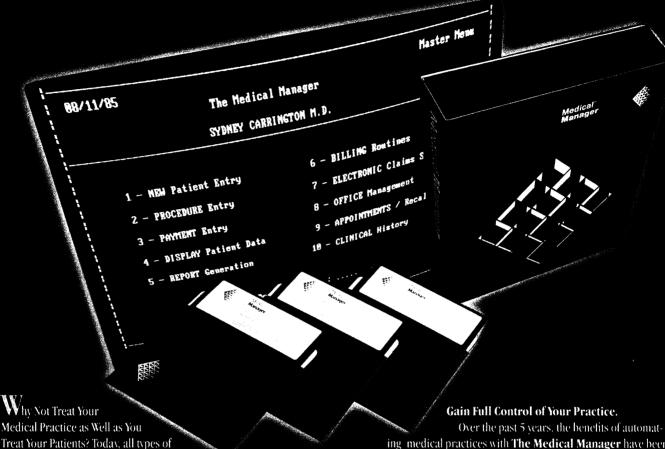
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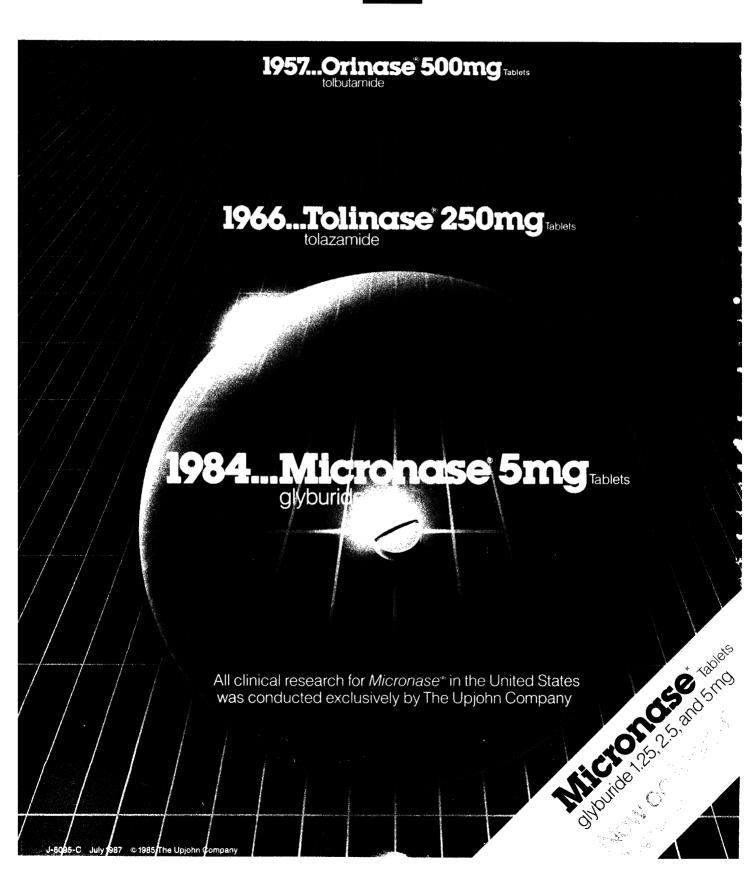
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* Not for initial therapy. See brief summary.

Before prescribing, see complete prescribing information in SK&F CO. literature or PDR. The following is a brief summary.

WARNING

This drug is not indicated for initial therapy of edema or hypertension. Edema or hypertension requires therapy titrated to the individual. If this combination represents the dosage so determined, its use may be more convenient in patient management. Treatment of hypertension and edema is not static, but must be reevaluated as conditions in each patient warrant.

Contraindications: Concomitant use with other potassiumsparing agents such as spironolactone or amiloride. Further use in anuria, progressive renal or hepatic dysfunction, hyperkalemia. Pre-existing elevated serum potassium. Hypersensitivity to either component or other sulfonamide-derived drugs.

Warnings: Do not use potassium supplements, dietary or otherwise, unless hypokalemia develops or dietary intake of potassium is markedly impaired. It supplementary potassium is needed, potassium tablets should not be used. Hyperkalemia can occur, and has been associated with cardiac irregularities. It is more likely in the severely ill with urine volume less than one liter day, the elderly and diabetics with suspected or confirmed renal insufficiency. Periodically, serum K* levels should be determined. If hyperkalemia develops, substitute a thiazide alone, restrict K* intake. Associated widened QRS complex or arrhythmia requires prompt additional therapy. Thiazides cross the placental barrier and appear in cord blood. Use in pregnancy requires weighing anticipated benefits against possible hazards, including fetal or neonatal jaundice, thrombocytopenia, other adverse reactions seen in adults. Thiazides appear and triamterene may appear in breast milk. If their use is essential, the patient should stop nursing. Adequate information on use in children is not available. Sensitivity reactions may occur in patients with or without a history of allergy or bronchial asthma. Possible

exacerbation or activation of systemic lupus erythematosus has

been reported with thiazide diuretics.

Precautions: The bioavailability of the hydrochlorothiazide component of 'Dazide' is about 50% of the bioavailability of the single entity. Theoretically, a patient transferred from the single entities of triamterene and hydrochlorothiazide may show an increase in blood pressure or fluid retention. Similarly, it is also possible that the lesser hydrochlorothiazide bioavailability could lead to increased serum potassium levels. However, extensive clinical experience with 'Dyazide' suggests that these conditions have not been commonly observed in clinical practice. Angiotensin-converting enzyme (ACE) inhibitors can elevate serum potassium, use with caution with 'Dyazide'. Do periodic serum electrolyte determinations (particularly important in patients vomiting excessively or receiving parenteral fluids, and during concurrent use with amphotericin B or corticosteroids or corticotropin (ACTH)). Periodic BUN and serum creatinine determinations should be made, especially in the elderly, diabetics or those with suspected or confirmed renal insufficiency. Cumulative effects of the drug may develop in patients with impaired renal function. Thiazides should be used with caution in patients with impaired hepatic function. They can precipitate coma in patients with severe liver disease. Observe regularly for possible blood dyscrasias, liver damage, other idiosyncratic reactions. Blood dyscrasias have been reported in patients receiving triamterene, and leukopenia, thrombocytopenia, agranulocytosis, and aplastic and hemolytic anemia have been reported with thiazides. Thiazides may a cause manitestation of latent diabetes mellitus. The effects of oral anticoaqulants may be decreased when used concurrently with hydrochlorothiazide; dosage adjustments may be necessary. Clinically insignificant reductions in arterial responsiveness to norepinephrine have been reported. Thiazides have also been shown to increase the paralyzing effect of nondepolarizing muscle releavants such as tubocurarin

may occur. transient elevated BUN or creatinine or both, hypergly cemia and glycosuria (diabetic insulin requirements may be altered), hyperuricemia and gout, digitalis intoxication (in hypokalemia), decreasing alkali reserve with possible metabolic acidosis. 'Dyazide' interferes with fluorescent measurement of quinidine. Hypokalemia is uncommon with 'Dyazide', but should it develop, corrective measures should be taken such as botassium supplementation or increased dietary intake of potassium-rich foods. Corrective measures should be instituted cautiously and serum potassium levels determined. Discontinue corrective measures and 'Dyazide' should laboratory values rayoal elevated serum potassium. Chloride deficit may occur as well as dilutional hyponatremia. Concurrent use with chlorpropamide may lacrease the risk of severe hyponatremia. Serum 'PBI levels may decrease without signs of thyroid disturbance. Calcium excretion is decreased by thiazides. 'Dyazide' should be withdrawn before conducting tests for parathyroid function. Thiazides may add to protentiate the action of other antihypertensive drugs. Diuretics reduce renal clearance of lithium and increase the risk of lithium toxicity.

Adverse Reactions: Muscle cramps, weakness, dizziness, head ache, dry mouth; anaphytaxis, rash, urblearla, photosensitivity, purpura, other dermatological conditions, nauses and vomiting, diarrhea, constipation, other gastrointestinal disturbances, postura hypotension (may be aggravated by alcohol, barbiturates, or narcotics). Necrotizing vasculitis, parestessias, icterus, pancreatitis, xanthopsia and respiratory distress including pneumonitis and pulmonary edema, transient biurred vision, sialadenitis, and vertigo have occurred with thiazides alone. Triamterene has been round in renal stones in association with other usual calculus components. Rare incidents of acute interstitial nephritis have been reported. Impotence has been reported in a few patients on 'Dyazide', although a causal relationship has not been established.

nare incuents of acute interstituta negativis flava on Dyazide; atthough a causal relationship has not been established. Supplied: "Dyazide' is supplied as a red and white capsule, in bottles of 1000 capsules; Single Unit Packages (unit-dose) of 100 (intended for institutional use only); in Patient-Pak " unit-of-use bottles of 100.

BRS-DZ:L42

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PHYSICIANS WANTED

FAMILY PRACTICE. Excellent professional opportunity in beautiful north Idaho. Nominal lease at hospital owned clinic includes fully-equipped office, treatment suites and general receptionist. X-ray, lab and pharmacy on site. Located in 4-season playground rich with recreational opportunities. For information call Nancy at (208) 784-1221, ext 304, or send résumé to Shoshone Medical Center, Jacobs Gulch, Kellogg, ID 83837.

WE HAVE FULL- AND PART-TIME LOCUM TENENS opportunities available with guaranteed incomes and paid malpractice. For more information, contact John Smith, Locum Tenens, Inc (A Division of Jackson and Coker), 400 Perimeter Center Terrace, Ste 760 WJM, Atlanta, GA 30346; Tel. 1 (800) 544-1987.

ARIZONA-BASED PHYSICIAN recruiting firm has opportunities coast-to-coast. "Quality Physicians for Quality Clients since 1972." Call (602) 990-8080; or send CV to Mitchell & Associates, Inc, PO Box 1804, Scottsdale, AZ 85252.

SAN FRANCISCO—ONE HOUR. Multispecialty group in a growing community is now accepting applications for positions available in Family Practice and Internal Medicine. First year includes guaranteed salary plus incentive. Excellent benefits including malpractice, life, health and disability insurance. Send CV to Number 51, Western Journal of Medicine, PO Box 7602, San Francisco, CA 94120-7602.

WASHINGTON, OREGON. Practice opportunities in urgent care and emergency department settings throughout the northwest. Malpractice provided in most locations. Competitive salaries. Recreational activities abound. Write or call L. Poschman, Northwest Emergency Physicians, 11808 Northup Way, Ste 110, Bellevue, WA 98005; (206) 828-6799.

SOUTH CENTRAL WYOMING. Immediate practice opportunity for BC/BE Urologist. Well-equipped JCAH hospital for a service area of approximately 20,000 population. No state or city income tax. Relocation incentives. Superior hunting, fishing, camping, snowmobiling. Three hours to Colorado ski area, five hours to Jackson Hole. One and one-half hours to the mountains. If interested, please send CV and references to D. Abels, DO, Chairman, Recruiting Committee or Richard Mills, Executive Director, Memorial Hospital of Carbon County, Rawlins, WY 82301; (307) 324-2221.

PHYSICIANS WANTED

ARIZONA POSITION AVAILABLE FOR INTERNAL MEDICINE PHYSICIAN (BE/BC). Busy, established and rapidly growing group practice with two Internal Medicine/Pediatric physicians and one Pediatric/Adolescent physician. Benefits and salary with early partnership available. New office building with radiology, laboratory, and pharmacy; also a new hospital. Send CV to Jean K. Pasell, PO Box 37, Casa Grande, AZ 85222; or call (602) 836-5538 for more information.

NEUROLOGIST. Visalia Medical Clinic, Inc, a 37 physician multispecialty group, is searching for a Neurologist to enter an active practice. Located in the San Joaquin Valley in California and serving a market area of approximately 350,000. Excellent hospital services and facilities. BC/BE. Compensation is incentive oriented with rapid advancement to full partnership. Excellent fringe benefits. Please respond to John G. Heinsohn, Administrator, 5400 W. Hillsdale, Visalia, CA 93291; (209) 733-5222.

ENDOCRINOLOGIST. Full-time BC/BE Endocrinologist for specialty practice in the metropolitan Phoenix area. Emphasis on all areas of clinical endocrinology, diabetes, and research. Laboratory and diabetes education program. Salary negotiable. Position available immediately. Send CV to Number 63, Western Journal of Medicine, PO Box 7602, San Francisco, CA 94120-7602.

BC/BE FAMILY PHYSICIAN. Full-time, for a four person family practice, in Fremont, northern California bay area. 250-bed hospital one-half mile away. Opportunity for partnership. Broad scope practice, no OB. Immediate opening. Please send inquiries to Tamara Cheney, MD, c/o The Center Medical Group, 2190 Peralta Blvd, Fremont, CA 94536.

SOUTHERN CALIFORNIA

Enjoy professional challenge and growth with a successful and expanding HMO in southern California. CIGNA Healthplans of California is seeking Specialists and Primary Care physicians committed to concepts of prevention and health maintenance to join our facilities in Los Angeles and Orange Counties. We offer an excellent compensation and benefits package including profit sharing. For consideration, please forward CV to:

Director/Physician Recruitment CIGNA Healthplans of California 505 N. Brand Blvd, Suite 400-49 Glendale, CA 91203

PHYSICIANS WANTED

DERMATOLOGIST. Visalia Medical Clinic has an opening for a BC/BE Dermatologist now staffed by one physician who has been with the Clinic for 15 years. Located in the San Joaquin Valley in central California and population approximately 350,000. Progressive city of 62,000, near national parks and the ocean. Compensation is incentive oriented with advancement to full partnership after one year. Excellent fringe benefits. If interested, CV to John G. Heinsohn, Administrator, 5400 W. Hillsdale, Visalia, CA 93291; (209) 733-5222.

NEUROSURGERY. Visalia Medical Clinic has an opening for a BC/BE Neurological Surgeon to enter an immediate and active practice. Located in the San Joaquin Valley of California, serving a market area of approximately 350,000 citizens. Two Neurosurgeons presently serving this area. Excellent hospital services and facilities. Must be BC/BE. Compensation is incentive oriented with advancement to full partnership after one year. Excellent fringe benefits. John G. Heinsohn, Administrator, 5400 W. Hillsdale, Visalia, CA 93291; (209) 733-5222.

NEVADA—EMERGENCY MEDICINE. An Emergency Department full-time staff position and medical directorship opportunities are currently available at client hospital in Fallon, Nevada, located one hour east of Reno. Full-service community hospital with low-volume Emergency Department. Competitive rate of reimbursement, occurrence malpractice insurance coverage, CME allowance. Director also receives health benefits which include dependents. For more details, contact George Tracy, Spectrum Emergency Care, 6275 Lehman Dr, Ste C202, Colorado Springs, CO 80918; 1 (800) 525-3681; (303) 590-1755.

CALIFORNIA. Emergency Medicine Faculty Positions. Immediate opportunities available for career-oriented Emergency Physicians who possess excellent clinical and teaching skills to join the faculty of Emergency Medicine department. BC in Family Practice, Internal Medicine, Surgery, and/ or BE in Emergency Medicine. Our facility, located in southern California, averages 38,000 Emergency Department visits per year, is a level II trauma center, regional burn center and neonatology intensive care center. These positions require a teaching commitment in a university-affiliated Family Practice training program. We offer a competitive remuneration package to include salary, malpractice insurance, time off and flexible scheduling. Send CV to Empire Medical Group, PO Box 3571, San Bernardino, CA 92413.

CENTRAL OREGON community seeks BE/BC Internist. 103-bed combination facility has ICU/CCU. Service area of 12,000. Coverage available by Internal Medicine group in neighboring town. Generous practice assistance package. An outdoorsman's winter and summer paradise! Contact Cynthia Lacro, Prosearch, 305 NE 102nd Ave, Portland, OR 97220; (503) 256-2070.

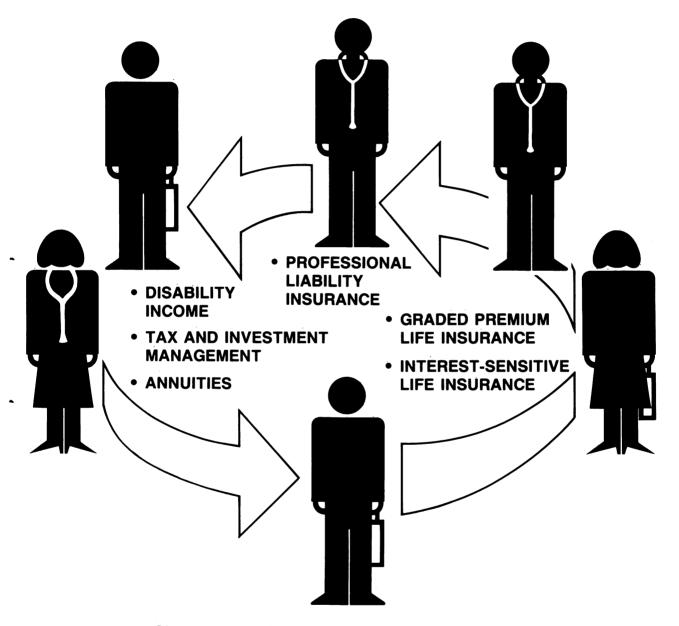
BEAUTIFUL COLORADO—Family Practice, Internal Medicine, and Occupational Physicians. Send CV to D. A. Franklin, MD, Medical Director, HealthWatch Medical Centers, 3400 Industrial Lane, Ste A, Broomfield, CO 80020.

SAN FRANCISCO BAY AREA. BE/BC Internist needed immediately to join 20 physician Internal Medicine Department in large private multispecialty group. Preference given to candidates with IM residency at major academic institution. Competitive salary, liberal fringe benefits, and early corporate membership. Send CV or contact Robert H. Prall, MD, San Jose Medical Group, Inc., 45 S. 17th St, San Jose, CA 95112; (408) 282-7833.

NEPHROLOGIST. Full-time BC/BE Nephrologist for specialty practice in the metropolitan Phoenix area. Large acute and chronic dialysis, CAPD, and transplantation patient load. Salary negotiable. Send CV to Number 64, Western Journal of Medicine, PO Box 7602, San Francisco, CA 94120-7602.

(Continued on Page 764)

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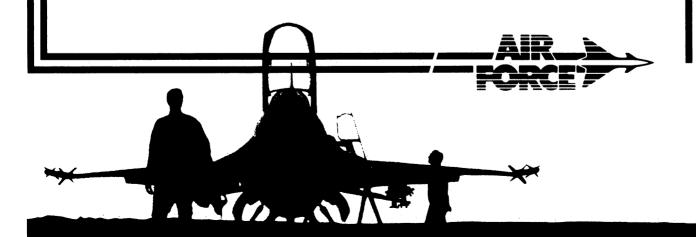
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(Continued from Page 764)

PHYSICIANS WANTED

OCCUPATIONAL/FAMILY PRACTICE. Excellent opportunities with the west coast's leading provider of Occupational/Family Practice medicine. Full-time/part-time positions throughout California and Washington (Seattle/Tacoma). Current license/CPR. Prior outpatient/family practice/industrial-type trauma experience. Attractive salary/incentives/benefits/malpractice. Contact Personnel Director, ReadiCare, Inc., 446 Oakmead Parkway, Sunnyvale, CA 94086; (800) 237-3234. Join our dynamic team of professionals. Practice and live in an incomparable environment.

PARTNER DESIRED—BC/BE Radiologist to share hospital and office practice. Must enjoy general radiology, mammography, nuclear medicine, ultrasound and CT. Hands on experience in real time ultrasound helpful. Excellent salary and benefits. Early partnership. Will consider longer term locums. Send CV to Radiology, 5681 N. Fresno St, Fresno, CA 93710.

SAN FRANCISCO BAY AREA multispecialty group seeks Family Practitioner, BC/BE, to join 26 congenial men and women delivering quality care in a combined fee-for-service, HMO/PPO setting. Bay Valley Medical Group, Attn: Don Lass, 27212 Calaroga Ave, Hayward, CA 94545; (415) 785-5000.

ORTHOPEDIST. The west coast's leading Occupational/Family Practice medical provider has full-time/part-time opportunities for Orthopedic Specialist in California and Washington (Seattle/Tacoma). Attractive package includes: guaranteed salary, incentive bonus and benefits. Current license. Contact Personnel Director, ReadiCare, Inc., 446 Oakmead Parkway, Sunnyvale, CA 94086; (800) 237-3234. Join our dynamic team of professionals. Practice and live in an incomparable environment

OREGON—FAMILY PRACTITIONERS, INTERNISTS, PEDIATRICIANS. Private practice opportunities are immediately available in beautiful northwest Oregon. Call today to investigate this opportunity to practice challenging medicine in a hospital-supported surrounding, while enjoying an incomparable lifestyle in one of the Northwest's most scenic areas. Competitive first year guarantees offered to the selected candidate. Interview and relocation expenses absorbed by the client. For complete details, contact Jim Murphy, Spectrum Search, PO Box 27352, St. Louis, MO 63141; 1 (800) 237-6906; (314) 878-2280.

CHAIRMAN, DEPARTMENT OF INTERNAL MEDICINE, KERN MEDICAL CENTER. A county operated teaching hospital is seeking a chairman for this UCLA affiliated department. The department has nine full-time and part-time members, 18 residency positions all currently filled with quality graduates. Qualifications: BC in Internal Medicine. established record of scholarly achievement in teaching and patient care, demonstrated management skills to direct a fully accredited residency program in an active public hospital and relate to other programs at Kern Medical Center and the UCLA system. Candidate must be eligible for appointment to senior faculty position at UCLA and be licensed in the State of California. (The County of Kern is an Equal Opportunity Employer.) Address inquiries with CV to Paul Toot, MD, Chairman, Internal Medicine Search Committee, Kern Medical Center, 1830 Flower St, Bakersfield, CA 93305

NEW MEXICO—FAMILY PHYSICIAN. Innovative practice in New Mexico mountain community needs third BC/BE FP. Salary guarantee with reasonable work schedule. Video available showing our practice style, area, and people. Gila Family Care, 1121 West St, Silver City, NM 88061.

INTERNIST, BC, to join four others in a busy practice in pleasant Sierra foothills community. Abundant recreational opportunities, yet near urban centers. Contact Dennis Nousaine, MD, FACP, 815 Court St, Ste 7, Jackson, CA 95642.

PHYSICIANS WANTED



PART-TIME MEDICAL CONSULTANT CONTRACTS

Physicians needed to work under contract, on a part-time basis for the Social Security Administration's Disability Insurance Program, involves review of medical evidence in disability claims at 100 Van Ness Ave, San Francisco, California. No patient contact. Applicants must: (1) have a valid license to practice medicine in the US; (2) have current or recent clinical experience; and (3) be available between 7:00 am and 5:30 pm, Monday through Friday for case review. Subject to change, the specialties needed are Orthopedics, Physiatry and Internal Medicine. Women and minorities are encouraged to apply. If interested in applying, please submit a letter of interest or call Perlena Turner at (415) 556-8852 by December 23, 1987 (collect calls are not accepted).

MAIL TO: Contracting Officer
Department of Health and Human Services
50 United Nations Plaza, Room 403
San Francisco, CA 94102

THE COMMUNITY OF ARTESIA, NEW MEXICO is seeking a BC/BE General Surgeon to establish a private practice. Fully-equipped office with established referral patterns available for purchase. Community-based financial assistance may be available to the right individual. Artesia is a community of 14,000 located in southeast New Mexico. A great place to raise a family—peaceful community with year 'round recreation and excellent weather. Fully-equipped, 38-bed new hospital. Please submit CV to Bill Norris, Southwest Community Health Services, PO Box 26666, Albuquerque, NM 87125-6666; or, call 1 (800) 545-4030, ext. 8300.

FAMILY PRACTITIONER. Tulare County is seeking a BE/BC Family Practitioner to practice in an out-patient clinic which includes inpatient duties, with 14 physicians. Ability to perform simple OB required. The County provides a benefit package which includes malpractice insurance coverage. Consider a semi-rural lifestyle with cultural amenities of metropolitan areas easily accessed and Kings Canyon and Sequoia National Park nearby. Salary \$89,724-\$94,296 annually. Send CV to Tulare County Personnel, 2900 W. Burrel, Visalia, CA 93291, (209) 733-6266; Equal Opportunity Employer.

FAMILY PRACTITIONER. Visalia Medical Clinic has an opening for a BC/BE Family Practitioner to join a four-physician department. Located in the San Joaquin Valley of California, serving a market area of approximately 350,000 citizens, the Visalia Medical Clinic is a 40 physician multispecialty clinic. Excellent hospital services and facilities. Compensation is incentive oriented with advancement to full partnership after one year. Excellent fringe benefits. John G. Heinsohn, Administrator, 5400 W. Hillsdale, Visalia, CA 93291; (209) 733-5222.

EUGENE, OREGON. Well-established, eight physician Family Practice group is seeking BC/BE Family Physician with interest in OB. Anticipate partnership after one year. Exceptional cultural and recreational opportunities. Home of University of Oregon. Please send CV to Rob Daugherty, MD, or Kendall Hills, MD, River Road Medical Group, 2400 River Rd, Eugene OR 97404, or call (503) 688-7527.

INTERNISTS. MED Group operates a growing suburban Sacramento area network of successful ambulatory care centers. We seek several talented, personable BE/BC Internists to develop and maintain traditional IM practices at each of our centers from the many patient referrals we generate. Compensation package includes a salary guarantee (\$80,000), revenue sharing, malpractice insurance, vacation, CME stipends and other benefits. Contact Daniel Newman, MD, MED Group, 3441 Arden Way, Sacramento, CA 95825; (916) 487-7777.

UTAH. Full-time physicians needed for urgent care centers in Ogden area. Send CV to Val Rollins, MD, Emergency Department, St. Benedicts Hospital, 5475 S, 500 East, Ogden, UT 84405; or call (801) 479-2376.

URGENT CARE/INTERNAL MEDICINE/ENDO-CRINOLOGY/PEDIATRICS physicians, BC/BE needed immediately to join expanding multispecialty group. Practice in rapidly growing southwest community (population 500,000 plus). Fee-for-service and prepaid health care. Group includes Family Practice/Pediatrics/Internal Medicine/Subspecialties/24-hour Urgent Care. Position offers excellent compensation and benefits plus full pension and profit sharing. Relocation expenses. Interested individuals should reply with CV to Southwest Medical Associates, PO Box 15645, Las Vegas, NV 89114-5645.

THE PERFECT PARTNERSHIP. We handle the business. You practice medicine. And we both prosper. MED Group is a growing Sacramento and Ventura County area network of sophisticated convenient emergency and family medical care centers. We have full-time and part-time openings for talented, personable physicians who can build practices by providing top-quality medical care. BC in IM, FP or EM is preferred. Some of the outstanding MED Group benefits include directorship opportunities, flexible scheduling with no overnight call, an updated compensation plan featuring attractive salaries (\$75,000-\$105,000 annually for 45-hour weeks), guaranteed profit sharing, equity participation through annual stock option grants, health insurance coverage, two weeks paid vacation, paid malpractice insurance, CME stipends, franchise-model practice ownership plans and more. For additional information, please call or send your CV in confidence to Charles Pietrafesa, MD, MED Group, 12327 Santa Monica Blvd, Los Angeles, CA 90025; (213) 826-1805.

RESEARCH ASSOCIATE—GASTROENTER-OLOGY. Research industrial work health hazards including asbestos research. Collect and analyze data on workers exposed to hazardous materials. Evaluate cases, advise, and consult with administration and physicians regarding treatment. Research development of diagnostic and treatment procedures. Requires doctorate in Gastroenterology and four years experience same or four years Gastroenterological research experience. \$3,920 per month. Job site and interview: Long Beach, California. Send resume to Job #MA11523, PO Box 9560, Sacramento, CA 95823-0560 no later than January 11, 1988.

MARIN COUNTY, CALIFORNIA, ORTHOPEDIC SURGEON to join established growing, multispecialty group. BC/BE required. This group of 55 plus physicians provides care to both fee-for-service and prepaid patients. Excellent practice opportunity and superb living conditions. Guaranteed starting salary with ownership potential. Send CV to RVMC, Inc., 1350 S. Eliseo Dr, Greenbrae, CA 94904, Attn: Personnel.

INTERNIST NEEDED FULL-TIME. Primary Care position for Board certified Internist is now available with a growing San Francisco Health Plan. The position includes both inpatient and outpatient responsibilities. Send CV to Medical Director, French Health Plan, 4131 Geary Blvd, San Francisco, CA 94118.

(Continued on Page 767)

Nevada Academy of Family Physicians 20th Anniversary



WINTER ASSEMBLY

January 31-February 5, 1988 Caesars Tahoe Hotel—Stateline, Nevada

Chairman: Richard C. Inskip, MD, AAFP Past President



The "original and still the best" CME/SKI meeting in the West!

- Outstanding scientific program, with special guest speaker, astronaut Wally Schirra
- 34 CME credits, AAFP/AMA
- United Air Lines travel discount
- Daily skiing at Heavenly Valley and other nearby resorts
- Nastar-sanctioned races; trophies and prizes
- Hosted social functions nightly
- Racquetball tournament; trophies awarded
- Spouse program
- Deluxe hotel accommodations (\$74 single, \$79 double) (Indoor pool, health club/spa, entertainment and gaming, covered parking, child care)

Registration fee: \$400 Practicing Physicians \$300 Residents, Retirees, Nurses, PAs

Includes all scientific sessions, breakfasts, coffee breaks, spouse program, plus admission for 2 adults to all evening social events and awards banquet.

For more information call or write:

NEVADA ACADEMY OF FAMILY PHYSICIANS

P.O. Box 7471 • Reno, NV 89510 • 702/826-5100

(Continued from Page 766)

PHYSICIANS WANTED

INTERNAL MEDICINE—CENTRAL UTAH. Seeking General Internist and/or Internist with subspecialty in Endocrinology or Infectious Disease to join established Internal Medicine clinic. 350-bed hospital across the street. First year salary with possible partnership after first year. Inquire: Dorothy Farnworth, Central Utah Medical Clinic, 1055 North 500 West, Provo, UT 84601.

EMERGENCY MEDICINE. We are an established 35 physician partnership in northern California and we are seeking BE/BC Emergency Physicians to join us. All of our facilities have moderate volumes, many serve as EMS base stations. Salary and benefits are competitive; malpractice is paid. If interested in a career in Emergency Medicine with us, please contact Sacramento Emergency Medical Group, 4325 Auburn Blvd, Ste 100, Sacramento, CA 95841.

PHYSICIANS WANTED

THE IRVINE MEDICAL CENTER AND THE UNI-VERSITY OF CALIFORNIA-IRVINE, DEPART-MENT OF RADIOLOGICAL SCIENCES are seeking a full-time faculty member for the Department of Radiological Sciences at the Clinical Associate Professor or Clinical Professor level who would be assigned as Director of the Department of Radiology at Irvine Medical Center. The Irvine Medical Center is a new 177-bed hospital currently under construction in Irvine, California. Hospital opening is scheduled for fall of 1988. Administrative experience and academic background, including teaching and/or research, is required. Please send CV and the names of five references to Richard M. Friedenberg, MD, Professor and Chairman, Department of Radiological Sciences, University of California, Irvine, 101 City Drive South, Orange, CA 92668. The University of California is an Affirmative Action and an Equal Opportunity Employer.

PHYSICIANS WANTED

SOUTHERN CALIFORNIA COASTAL COMMUNITY, FP/IM physicians with acute care skills needed to join primary care/ambulatory care practice. State-of-the-art hospital affiliated facilities located in highly desirable areas. Fee-for-service with administrative opportunities and early partnership status. Contact J. Lewis, MD, Executive Director, (714) 891-9008 or (213) 618-9200.

INTERNAL MEDICINE. Full-time position for a BC/BE Internist in a 15 resident, seven faculty, rural Family Medicine program affiliated with the University of California, Davis. Duties will include supervising residents on the medical ward and in the ICU/CCU areas. Excellent salary. Send inquiries with CV to E. Hughell, MD, Director, Family Practice Residency Program, Merced Community Medical Center, PO Box 231, Merced, CA 95340; (209) 385-7172. EOE

(Continued on Page 768)

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PHYSICIANS WANTED

WASHINGTON STATE

Growing Puget Sound Community

Leading multispecialty group of 14 to add:

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- ORTHOPEDIST
- PSYCHIATRIST
- NEUROLOGIST
- GENERAL SURGEON
- OB/GYN

Private practice option. Share expenses with well-structured group. Twenty minutes to 230-bed hospital. Female and male applicants encouraged. Young population, waterfront setting. One hour to Seattle.

The Friedrich Group, Inc. 9284 Ferncliff Northeast Bainbridge Island, WA 98110 (206) 547-7850 or (206) 842-5248

OB/GYN, CALIFORNIA, CENTRAL SAN JOA-QUIN VALLEY. County sponsored, sixteen (16) physician multispecialty group practice with three (3) satellite locations is looking for a BC/BE OB/GYN to provide ambulatory, delivery, and surgical services. Committed to high quality care. The position provides a comprehensive benefit package and includes malpractice insurance coverage. Consider a semirural life-style with cultural amenities and easy access to metropolitan areas, the Sierra Nevada Mountains, and the Pacific Ocean. Salary \$98,112-\$103,116 annually. Send CV to Michael L. MacLean, MD, Hillman Health Center, 1062 South "K" St, Tulare, CA 93274; (209) 688-2015. Equal Opportunity Employer.

CALIFORNIA, SAN FRANCISCO BAY AREA. Full-time career Emergency Physician wanted for high volume Emergency department. Emergency Medicine BC/BE mandatory to participate in a group of twenty full-time staff physicians seeing over 300 patients per day. Salaried position, excellent benefits include three weeks paid vacation, one week CME, paid malpractice, health and life insurance, corporate shareholdership in three years. Send CV or contact David Gallagher, MD, 27400 Hesperian Blvd, Hayward, CA 94545.

CHIEF RESIDENT AND RII OR III POSITIONS. The University of Nevada School of Medicine is seeking a Chief Resident and several RII or RIII positions with the Department of Internal Medicine. Must be eligible for licensure in Nevada. Salary dependent upon qualifications. Send letter of application and two reference letters to Roger K. Ferguson, MD, Chairman, Department of Medicine, University of Nevada School of Medicine, Reno, NV 89557; or call (702) 784-6171. This position will remain open until filled. AA/EOE.

HEALTHTRUST, INC. owns 19 state-of-the-art facilities in many lovely suburban and rural communities throughout the western medical association region which have a variety of solo, group, and associate private practice opportunities for the following BE/BC physicians: Physiatrist, Family Practitioner, Internist, Pulmonologist, Cardiologist, Cardiosurgeon, Neurosurgeon, Neurologist, Psychiatrist, OB/GYN, Pediatrician, Pathologist, General Surgeon, Oncologist, Orthopedic Surgeon, Radiologist, Otolaryngologist, Urologist, Emergency Physician, Neonatologist, Gastroenterologist. Let us help you explore a practice opportunity in a community that's just right for you. No cost or obligation associated with any inquiry. For more information, send your CV to Kay Cox or Terry Moran, HealthTrust, Inc., 4525 Harding Road, Nashville, TN 37205, or call 1-800-NASH-HTI/(615) 383-4444 (collect).

TUOLUMNE. Sierra Foothills, Yosemite area—base station hospital with 12,000 visits per year. Openings for experienced Emergency Room MDs. Outstanding mountain, recreation area in the heart of California gold country. Fee-for-service approximately \$40 per hour or greater. Please send CV to Art B. Wong, MD, FACEP, Emergency Physicians' Medical Group, 1 Maritime Plaza, Ste 710, San Francisco, CA 94111.

PHYSICIANS WANTED

CARDIOLOGIST, BC/BE. Invasive Cardiologist with PTCA skills to join two FACC Cardiologists in expanding ten physician Internal Medicine group in San Diego. Position available July 1988 or sooner. Reply with CV, statement of interest, and three letters of reference, to F. C. Millward, Administrator, 5111 Garfield St, La Mesa, CA 92041.

INTERNIST. To join two Primary Care Internists in private practice in beautiful far-northern California one hour below major center. Midway between Portland and San Francisco, we have a rural setting with sophisticated practice and excellent hospital facilities. Subspecialty interest desirable within primary care framework. Salary and benefits with partnership an early goal. CV and your interests to R. H. Alley, Jr, MD, 105 Oberlin Rd, Yreka, CA 96097.

CALIFORNIA. BE/BC Internist to join staff of eight Internists in 15 physician multispecialty group located in central San Joaquin Valley. Competitive starting salary and full benefits. Excellent living and practice environment. Send CV to David A. Hellstern, Administrator, Kaweah Medical Group, Inc., 222 W. Willow, Visalia, CA 93291.

OB/GYN. Tulare County is looking for a BC/BE OB/GYN to practice in an outpatient clinic, which includes inpatient duties, with 14 physicians. The county provides a benefit package which includes malpractice insurance coverage. Consider a semirural life-style with cultural amenities of metropolitan areas easily accessed and the Sierra Nevada Mountains nearby. Salary: \$98,112-\$103,116 annually. Send CV to: Tulare County Personnel, 2900 W. Burrel, Visalia, CA 93291; (209) 733-6266. Equal Opportunity Employer.

BC/BE CARDIOLOGIST. To join three invasive/ noninvasive Cardiologists in practice, Portland, Oregon metropolitan area. Send CV to Number 76, Western Journal of Medicine, PO Box 7602, San Francisco, CA 94120-7602.

SAN FRANCISCO. One hour west, growing multispecialty group needs Family Practitioner, Internist, Urgent Care, Urologist, Pediatrician, Orthopedist, ENT, Psychiatrist, Cardiologist. Good salary, benefits, incentive, early partnership. Write: Annette Pombo, Eaton Medical Group, 445 W. Eaton, Tracy, CA 95376; (209) 835-0264.

OCCUPATIONAL MEDICINE PHYSICIAN. The Virginia Mason Clinic is seeking a physician to join an expanding occupational medicine clinic system within a major medical center. The position requires experience with minor trauma and injury care. Standard clinic hours, but flexibility a must Applicant must have a Washington State license or be license eligible; BC/BE in Occupational Medicine or Emergency Medicine preferred. The Virginia Mason Medical Center is a tertiary health care system serving the pacific northwest region. The Medical Center consists of a 220 physician multispecialty group practice, a 300-bed hospital, twelve satellite clinics, and a research center. Send CV and letter describing background and interest to Linda Hunter, Virginia Mason Clinic, 1100 Ninth Ave, PO Box 900, Seattle, WA 98111

FAMILY PRACTITIONER. Redwood country on Pacific Ocean. University town. Prefer female and cesarean section competent. Full- or part-time. Family Practice nonprofit clinic with accent on women's and children's health care. Staffed by two OB competent Family Practitioners, one General Practitioner (practicing only women's health), two Pediatricians, and four PAs. Contact: Donald Verwayen, Administrator, Northcountry Clinic, 785 18th St, Arcata, CA 95521; (707) 822-2481.

ONCOLOGIST/INTERNIST. BC/BE to join 21 physician primary care and multispecially group practical primary care and multispecial primary car

ONCOLOGIST/INTERNIST. BC/BE to join 21 physician primary care and multispecialty group practice in beautiful Pacific Northwest setting. Reply to Shane Spray, 1400 E. Kincaid, Mount Vernon, WA 98273; (206) 428-2524.

GASTROENTEROLOGIST. 55 physician multispecialty medical group seeks full-time BC/BE Gastroenterologist. Attractive compensation and benefits. Starting date negotiable. Send CV to Don Robertson, Administrator, The Moore-White Medical Group, 266 S. Harvard Blvd, Los Angeles, CA 90004.

CALIFORNIA. BC/BE Pediatrician to join staff of three Pediatricians in 15 physician multispecialty group located in central San Joaquin Valley. Competitive starting salary and full benefits. Excellent living and practice environment. Send CV to David A. Hellstern, Administrator, Kaweah Medical Group, Inc., 222 W. Willow St, Visalia, CA 93291.

ESTABLISHED BC FAMILY PRACTITIONER in south central Washington seeks BE/BC associate with OB interest. Practice in rural, family-oriented community serving area of 45,000. Income guarantee and assistance with relocation. Ski at White Pass. Fishing and other water sports on nearby Rimrock Lake and Columbia River. Contact PROSEARCH, 305 NE 102nd Ave, Portland, OR 97220; (503) 256-2070. ext 202.

BE/BC FAMILY PRACTICE physician wanted to join young successful BC Family Practitioner to start new group in northeastern Colorado community. Includes OB. Service area of 25,000. Generous first year income guarantee and assistance with relocation. Only one and one-half hours from Denver. Contact PROSEARCH, 305 NE 102nd Ave, Portland, OR 97220; (503) 256-2070, ext 202.

PACIFIC NORTHWEST, NEAR EUGENE, OR-EGON. BE/BC Internist wanted to join Family Practitioner group. Share call with Internists. Minimum salary guarantee. Good schools/outdoor recreation; University of Oregon/cultural events within 30 minutes. Contact John Hoopes, Cottage Grove Hospital, 1340 Birch St, Cottage Grove, OR 97424; (503) 942-0511

IDAHO. Family Practitioner with interest in OB wanted to join three Family Practitioners serving scenic northern Idaho community. Hospital provides complete assistance—office, salary, full benefits. BE/BC and cesarean section experience required. Enjoy outdoor recreation, rural life-style. Contact Jean Erickson, PROSEARCH, 305 NE 102nd Ave, Portland, OR 97220-4199; (503) 256-2070.

SAN FRANCISCO BAY AREA multispecialty group seeks Internist, BC/BE, to join 26 congenial men and women delivering quality care in a combined fee-for-service, HMO/PPO setting. Bay Valley Medical Group, Attn: Don Lass, 27212 Calaroga Ave, Hayward, CA 94545; (415) 785-5000.

FAMILY PRACTICE/GENERAL PRACTICE wanted for full-time practice to work three days a week and share with another practitioner. Rural setting, good pay, nice people. Can commute for two nights a week, one hour—Sacramento, one hour and 15 minutes—Nevada City, two hours—San Francisco. Contact Charles Rath, MD, 199 E Webster St, Colusa, CA 95932; (916) 458-7739.

CALIFORNIA—NORTH SAN FRANCISCO BAY AREA. Excellent opportunity for BC/BE Family Practitioner to join growing department. Flexible starting date. Multispecialty clinic emphasizing personalized care. Full hospital privileges including ICU/CCU. No obstetrics. Very favorable call schedule. Prepaid HMO practice provides excellent salary, benefits. Forward CV to Steven Freedman, MD, Kaiser Permanente, 1550 Gateway Blvd, Fairfield, CA 94533; (707) 427-4260.

(Continued on Page 770)

THE ARMY NEEDS PHYSICIANS PART-TIME.

The Army Reserve offers you an excellent opportunity to serve your country as a physician and a commissioned officer in the Army Reserve Medical Corps. Your time commitment is flexible, so it can fit into your busy schedule. You will work on medical projects right in your community. In return, you will complement your career by working and consulting with top physicians during monthly Reserve meetings and medical conferences. You will enjoy the benefits of officer status, including a non-contributory retirement annuity when you retire from the Army Reserve, as well as funded continuing medical education programs. A small investment of your time is all it takes to make a valuable medical contribution to your community and country. For more information, simply call the number below.

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(Continued from Page 768)

EMERGENCY MEDICINE UNIVERSITY POSITION

The University of California, Davis, School of Medicine, is recruiting for a full-time faculty. The position will be at the Assistant or Associate Professor level. The Division of Emergency Medicine is undergoing rapid academic development, including the creation of an approved residency training program in Emergency Medicine. The UCDMC Emergency Department provides comprehensive emergency service and is a major trauma center in northern California. The Department is an EMT-II Base Station and Training Center and, in addition, provides medical direction for the Hospital's Helicopter Program. Candidates must be BC/ BE in Emergency Medicine, and be eligible for licensure in California. Candidates should have proven teaching ability and clinical research experience. A letter outlining teaching background, interests, experience, and research, in addition to a CV, and the names of five references should be sent to:

> Robert W. Derlet, MD **Chair of Emergency Medicine** Search Committee, Tr. 1219 University of California, Davis, Medical Center 2315 Stockton Blvd Sacramento, CA 95817

This position will be open until filled; however, applications will not be accepted after June 30. 1988. The University of California is an Affirmative Action/Equal Opportunity Employer.

THE MISSION PARK CLINIC, SOUTHERN CALI-FORNIA. The Mission Park Clinic is seeking BC/ BE Internist to join a 30 physician multispecialty practice in the north coastal area of San Diego County. Reply with CV, letter of reference and compensation requirements to Donna Mills, Administrator, The Mission Park Clinic, 2201 Mission Ave, Oceanside, CA 92054

THE VA MEDICAL CENTER, PRESCOTT, ARI-ZONA is recruiting for a diagnostic Radiologist with ultrasound and Nuclear Medicine training for an active outpatient/inpatient medical service. It is negotiable as to full-time or part-time. The Medical Center is a 200-bed general medical and surgical facility with a staff of approximately 500 employees. It is situated on the grounds of historic Fort Whipple. Prescott is a community of 25,000 set in the Ponderosa pine foothills of the Bradshaw range of the Rocky Mountains. At an elevation of 5,400 feet, the climate is temperate with occasional overnight snows in winter. Daytime temperature average between October and March is 58 degrees. Summer highs are in the 90s. Outdoor recreation and sports abound, year 'round tennis and golf, 100 miles to big mountain skiing. Fishing, sailing, boating on beautiful Lake Mead and Lake Powell. 200 miles to the excitement and night life of Las Vegas. All this in a quiet tree-lined community with 54 churches, a full service regional medical center, three colleges, six libraries, an excellent school system, a negligible crime rate, no pollution, low taxes, and reasonable housing prices. If you are interested in joining us in this idyllic lifestyle and possess the requisite skill and an absolutely spotless professional or employment history, send CV to Chief, Radiology Service (114), VA Medical Center, Prescott, AZ 86313 or call (602) 445-4860, ext 214. We are an Equal Opportunity Employer.

NEAR STANFORD. Six Internists, all subspecialty trained and members of clinical faculty at Stanford, interested in an Associate with subspecialty interest and training. Should be well grounded in Internal Medicine. Send CV to Dr Bigler, El Camino Internal Medical Group, 125 South Dr., Mountain View, CA 94040.

FAMILY PRACTICE PHYSICIAN for busy primary care community clinic in the south bay area. No nights, weekends or on-call. BC/BE Spanish speaking preferred. Graduating residents encouraged to apply. Send CV to Gardner Health Center, 195 E. Virginia St, San Jose, CA 95110 or call Norma Ruiz at (408) 998-2264. EOE

FAMILY PRACTICE. San Diego. Primary care FP/ IM wanted for busy community health center. Spanish speaking preferred. Send résumé to LHFHC, 1809 National Ave, San Diego, CA 92113 or contact Bea Romo (619) 234-8171.

BC/BE NEUROLOGIST to join progressive San Francisco bay area HMO. Busy clinical practice in desirable Marin County. Competitive income and excellent benefits. EEG experience necessary/EMG expertise helpful. Position will be available July 1988. Please contact Jonathan Freudman, MD, Assistant Chief, Department of Internal Medicine, The Permanente Medical Group, 99 Montecillo Rd, San Rafael, CA 94903. AA/EOE.

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(Continued on Page 774)

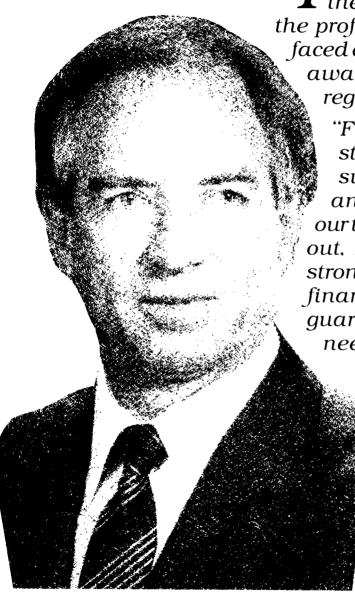
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FRIDAY, JANUARY 29, 1988

8:45 AM Introductions

Meade O. Davis, III, MD

WMS President

MORNING SESSION BY REEVES AND COMPANY

(Participants may select one session in each time period—session locations will be announced)

9:00-9:50 AM SESSION I

Retirement Planning Under the New

SESSION II

Taking the "Bafflegab" Out of

Financial Presentations

10:00-10:45 AM

All That Glitters: Investing in Gold

and Precious Metals

SESSION II

Strategies for the Conservative Investor

10:45 AM Coffee Break

11:00 AM-12:00 NOON SESSION I

How to Invest in Stocks

SESSION II

Whatever Happened to Ginnie Mae?:

U.S. Government Guaranteed

Investments

12:00 NOON WMS-WMS Auxiliary Luncheon

AFTERNOON SESSION BY ROCKY MOUNTAIN PROFESSIONAL CONSULTANTS, INC.

2:00-3:00 PM How to Prepare a Practice for

Retirement

3:00 PM Coffee Break

3:15-4:00 рм Office Efficiency Self-Evaluation

4:00-5:00 рм Are You Cheating Yourself on Third

Party Reimbursement?

President's Reception 6:00-8:00 рм

> Sponsored by The Doctors' Company Entertainment by the Chugwater Philharmonic String Quartet

SATURDAY, JANUARY 30, 1988

8:45 AM Welcome

Meade O. Davis, III, MD

WMS President

SATURDAY SESSION BY ROCKY MOUNTAIN PROFESSIONAL CONSULTANTS, INC.

9:00-10:10 AM To Automate or Not to

Automate—That Is the Question

10:10 AM Coffee Break

10:30-11:30 ам Potpourri of Personnel Principles (A

Primer on Hiring and Motivating

Employees)

11:30 AM-12:15 PM Everything You Always Wanted to

Know About Practice Management

But Were Afraid to Ask

(A question and answer session on all

of the morning's topics)

AUXILIARY

FRIDAY, JANUARY 29, 1988

9:00 AM Auxiliary Board Meeting

9:30 AM General Membership Meeting

12:00 NOON WMS-WMS Auxiliary Luncheon



For Reservations and Information Contact: WYOMING MEDICAL SOCIETY

P.O. Box 4009

Cheyenne, WY 82003-4009 Phone (307) 635-2424

(Continued from Page 770)

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SOUTH CENTRAL WASHINGTON COMMUNITY seeks BE/BC Internist for solo practice. Share office space with two other physicians. First year income guarantee and other assistance. Great income potential for right candidate! Progressive 38-bed hospital has CT services. Excellent schools and recreation. Contact PROSEARCH, 305 NE 102nd Ave, Portland, OR 97220; (503) 256-4488.

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Primary care physicians needed to work as locum tenens throughout California. High salary, paid malpractice. Work whenever you like. Permanent placements as well. Contact: Carol Sweig, Director, northern California, (415) 673-7676; Valerie Oblath, Director, southern California, (800) 437-7676.

Western Physicians Registry 710 Van Ness Ave San Francisco, CA 94102

GENERAL AND FAMILY PRACTICE. Will do Emergency, BE/BC, California license and DEA. 20 year's experience, call (714) 628-7643 or write R. Ervin for CV and references, 12454 Farndon Pl, Chino, CA 91710.

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VASCULAR/GENERAL SURGEON. BC General Surgeon with two-year Vascular Surgery Fellowship seeking private practice affiliation with busy group. Available July 1988. Write: Richard Arnell, MD, 5057 Mithun PI NE, Seattle, WA 98105, or call home (206) 526-5040, office (206) 326-5891.

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PRACTICES FOR SALE IN 25 STATES. Specialties include FP, IM, ORS, OPH, Pd, U, N, GS. Take a moment and call today. Jackson and Coker, (404) 393-1210, Bob Kinberger, consultant.

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PRACTICE FOR SALE—INTERNAL MEDICINE/SOUTHERN CALIFORNIA. Woman Internist selling established and growing practice. Male partner to remain. Scheduling flexible and ideal for person who may have concurrent obligations. Office located adjacent to hospital in Orange County. Send inquiries and/or CV to Yvonne Fox, 9701 Wilshire Blvd, Ste 850, Beverly Hills, CA 90212; (213) 934-9949

SOLO GENERAL OPHTHALMOLOGY PRACTICE FOR SALE. Located in the San Francisco bay area (Berkeley). Startig date open—spring of 1988. Reply to Number 77, Western Journal of Medicine, PO Box 7602, San Francisco, CA 94120-7602.

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(Continued on Page 775)



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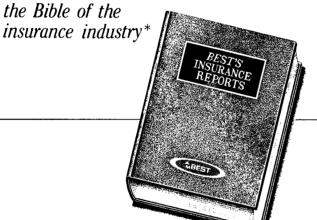
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LOWER RESPIRATORY TRACT INFECTIONS caused by Strep. pneumoniae. Streptococcus species (excluding enterococci), Staph. aureus. H. influenzae, H. parainfluenzae, Klobsiella species (including K. pneumoniae). E. coli, E. aerogenes. Proteus mirabilis and Serratia marcescene.

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UNCOMPLICATED GONORRHEA (cervical/urethral and rectal) caused by Neisseria gonorrhoeae, including both penicillinase and nonpenicillinase producing strains PELVIC INFLAMMATORY DISEASE caused by N. gonorrhoeae.

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INTRA-ABDOMINAL INFECTIONS caused by E. coli and K. pneumoniae

INI HA-ABDOMINAL INFECTIONS caused by E. coli and K. pneumoniae. MENINGITIS caused by H. influenzae, N. meningitidis and Strep. pneumoniae. Ceftriaxone has also been used successfully in a limited number of cases of meningitis and shunt infections caused by Staph. epidermidis and E. coli. SURGICAL PROPHYLAKIS. Preoperative administration of a single 1 gm dose may reduce incidence of postoperative infections in patients undergoing surgical procedures classified as contaminated or potentially contaminated (e.g., vaginal or abdominal hysterectiony) and in those for whom infection at the operative site presents serious risk (e.g., during coronary artery bypass surgery).

(e.g., during coronary artery bypass surgery)
Although ceftriaxone has been shown to have been as effective as celazolin in the prevention of infection following coronary artery bypass surgery no placebo-controlled trials have been conducted to evaluate any cephalosporin antibotic in the prevention of infection following coronary artery bypass surgery. When administered before indicated surgical procedures, a single 1 gm dose provides protection from most infections due to susceptible organisms for duration of procedure.

SUSCEPTIBILITY TESTING: Before instituting treatment with Rocephin, appropriate specimens should be obtained for isolation of the causative organism and for determination of its susceptibility to the drug. Therapy may be instituted prior to obtaining results of susceptibility testing.

CONTRAINDIATIONES: Rocephin is contraindicated in patients with known allergy to the

CONTRAINDICATIONS: Rocephin is contraindicated in patients with known allergy to the cephalosporin class of antibiotics.

WARNINGS: BEFORE THERAPY WITH ROCEPHIN IS INSTITUTED, CAREFUL INQUIRY

WANTINGS: BEFORE THERMAP WITH MOCEPHIN IS INSTITUTED. CAREFUL INSOLUTY SHOULD BE MADE TO DETERMINE WHETHER THE PATIENT HAS HAD PREVIOUS HYPERSENSITIVITY REACTIONS TO CEPHALOSPORINS. PENICILLINS OR OTHER DRUGS. THIS PRODUCT SHOULD BE GIVEN CAULTIOUSLY TO PENICILLIN. SENSITIVE PATIENTS. ANTIBIOTICS SHOULD BE ADMINISTERED WITH CAUTION TO ANY PATIENT WHO HAS DEMONSTRATED SOME FORM OF ALLERGY. PARTICULARLY TO DRUGS. SERIOUS ACUTE HYPERSENSITIVITY REACTIONS MAY REQUIRE THE USE OF SUBCUTANEOUS EPINEPHRINE AND OTHER EMERGENCY MEASURES.

Pseudomembranous colitis has been reported with the use of cephalosporins (and other broad-spectrum antibiotics), therefore, it is important to consider its diagnosis in patients who develop diarrhea in association with antibiotic use.

who develop charmed in association with antibiotic use. Treatment with broad-spectrum antibiotics alters the normal flora of the colon and may permit overgrowth of clostridia. Studies indicate a toxin produced by Clostridium difficile is one primary cause of antibiotic-associated colitis. Cholestyramine and colestipol resins have been shown to bind to the toxin in vitro. Mild cases of colitis respond to drug discontinuance alone. Moderate to severe cases should be managed with fluid, electrolyte and protein supplementation as indicated.

when the colitis is not relieved by drug discontinuance or when it is severe, or al vanco-mycin is the treatment of choice for antibiotic-associated pseudomembranous colitis pro-duced by C. difficile. Other causes of colitis should also be considered

duced by C. difficile. Other causes of collits should also be considered.

Rarely, shadows suggesting sludge have been detected by sonograms of the gallbladder in asymptomatic and symptomatic patients. This appears to be reversible on discontinuation of therapy. In a few symptomatic patients receiving higher than usual doses, who underwent surgery, sludge containing traces of ceftriaxone was recovered from surgical specimens. Discontinue therapy in patients who develop signs or symptoms suggestive of gallbladder disease, consider conservative management.

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Alterations in prothrombin times have occurred rarely in patients treated with Rocephin
Patients with impaired vitamin K synthesis or low vitamin K stores (e.g., chronic hepatic
disease and malnutrition) may require monitoring of prothrombin time during Rocephin
treatment. Vitamin K administration (10 mg weekly) may be necessary if the prothrombin
time is prolonged before or during therapy.

Prolonged use of Rocephin may result in overgrowth of nonsusceptible organisms. Careful observation of the patient is essential. If superinfection occurs during therapy, appropriate measures should be taken.

Rocephin should be prescribed with caution in individuals with a history of gastrointestinal disease, especially colitis

CARCINOGENESIS, MUTAGENESIS, IMPAIRMENT OF FERTILITY: Carcinogenesis. Considering the maximum duration of treatment and the class of the compound, carcin-ogenicity studies with ceftriaxone in animals have not been performed. The maximum

ROCEPHIN® (ceftriaxone sodium/Roche)

duration of animal toxicity studies was six months.

Mutagenesis: Genetic toxicology tests included the Ames test, a micronucleus test and a test for chromosomal aberrations in human lymphocytes cultured *in vitro* with celtriaxone Celtriaxone showed no potential for mutagenic activity in these studies

Impairment of Fertility. Ceftriaxone produced no impairment of fertility when given intravenously to rats at daily doses up to 586 mg/kg/day, approximately 20 times the recommended clinical dose of 2 gm/day

mended clinical oose of z gm/day PREGNANCY Teratogenic Effects Pregnancy Category B. Reproductive studies have been performed in mice and rats at doses up to 20 times the usual human dose and have no evidence of embryotoxicity, fetotoxicity or teratogenicity. In primates, no embryotoxicity or teratogenicity was demonstrated at a dose approximately three times the human dose. There are, however, no adequate and well-controlled studies in pregnant women. Because animal reproductive studies are not always predictive of human response, this drug should be used during pregnancy only if clearly needed.

Nonteratogenic Effects. In rats, in the Segment I (fertility and general reproduction) and Segment III (perinatal and postnatal) studies with intravenously administered celfinax-one, no adverse effects were noted on various reproductive parameters during gestation and lactation, including postnatal growth, functional behavior and reproductive ability of the offspring, at doses of 586 mg/kg/day or less. NURSING MOTHERS Low concentrations of celfinaxone are excreted in human milk. Caution should be exercised when Rocephin is administered to a nursing woman.

PEDIATRIC USE: Safety and effectiveness of Rocephin in neonates, infants and children have been established for the dosages described in the Dosage and Administration section. In vitro studies have shown ceftriaxone, like some other cephalosporins, can displace bilirubin from serum albumin. Exercise caution before administration to byperbilirubinemic neonates, especially prematures

ADVERSE REACTIONS: Rocephin is generally well tolerated. In clinical trials, the following adverse reactions, which were considered to be related to Rocephin therapy or of uncertain etiology, were observed.

LOCAL REACTIONS—pain, induration or tenderness at the site of injection (1%) Less frequently reported (less than 1%) was phlebilis after I V administration

HYPERSENSITIVITY—rash (17%) Less frequently reported (less than 1%) were pruritus.

fever or chills

HEMATOLOGIC — eosinophilia (6%): thrombocytosis (51%) and leukopenia (21%) Less frequently reported (less than 1%) were anemia. neutropenia. lymphopenia. thrombocytopenia and prolongation of the prothrombin time

GASTROINTESTINAL—diarrhea (2 7%) Less frequently reported (less than 1%) were nausea or vomiting, and dysgeusia

HEPATIC —elevations of SGOT (31%) or SGPT (3.3%). Less frequently reported (less than 1%) were elevations of alkaline phosphatase and bilirubin

RENAL—elevations of the BUN (12%) Less frequently reported (less than 1%) were elevations of creatinine and the presence of casts in the urine CENTRAL NERVOUS SYSTEM—headache or dizziness were reported occasionally

(less than 1%)

GENITOURINARY —moniliasis or vaginitis were reported occasionally (less than 1%) MISCELLANEOUS—diaphoresis and flushing were reported occasionally (less than

Other rarely observed adverse reactions (less than 0.1%) include leukocytosis. lympho-Orier Tately Observed adverse reactions less than 0 ray, include reactions, sympto-cytosis, monocytosis, basophilia a decrease in the prothrombin time, jaundice, galliblad-der sludge, glycosuria, hematuria, anaphylaxis, bronchospasm, serum sickness, abdominal pain, colitis, flatulence, dyspepsia, palpitations and epistaxis

DOSAGE AND ADMINISTRATION: Rocephin may be administered intravenously or inframus-cularly. The usual adult daily dose is 1 to 2 gm given once a day (or in equally divided doses twice a day) depending on the type and severity of the infection. The total daily

dose should not exceed 4 grams For the treatment of serious miscellaneous infections in children, other than meningitis, the recommended total daily dose is 50 to 75 mg/kg (not to exceed 2 grams), given in

divided doses every 12 hours
Generally, Rocephin therapy should be continued for at least two days after the signs and symptoms of infection have disappeared. The usual duration is 4 to 14 days, in complicated infections longer therapy may be required

In the treatment of meningitis, a daily dose of 100 mg/kg (not to exceed 4 grams), given in divided doses every 12 hours, should be administered with or without a loading dose

For the freatment of uncomplicated gonococcal infections, a single inframuscular dose of 250 mg is recommended

For preoperative use (surgical prophylaxis), a single dose of 1 gm administered 1/2 to 2 hours before surgery is recommended

When treating infections caused by *Streptococcus pyogenes*, therapy should be continued for at least ten days.

ued for at least ten days. No dosage adjustment is necessary for patients with impairment of renal or hepatic function. Nowever, blood levels should be monitored in patients with severe renal impairment (e.g., dialysis patients) and in patients with both renal and hepatic dysfunctions. HOW SUPPLIED: Rocephin (ceftriaxone sodium/Roche) is supplied as a sterile crystalline powder in glass vials and piggyback bottles. The following packages are available. Vials containing 250 mg, 500 mg, 1 gm or 2 gm equivalent of ceftriaxone, piggyback bottles containing 1 gm or 2 gm equivalent of ceftriaxone. bulk pharmacy containers containing 10 gm equivalent of ceftriaxone (NOT FOR DIRECT ADMINISTRATION).

taining to gm equivalent of cettriaxone (NDT FOR DIRECT ADMINISTRATION)
Allos up to gm equivalent of cettriaxone (NDT FOR DIRECT ADMINISTRATION)
ADD-Vantage Vials** containing 1 gm or 2 gm equivalent of cettriaxone
Also supplied premised as a frozen iso-osmotic, sterile, nonpyrogenic solution of cettriaxone soupplied premised as a frozen iso-osmotic, sterile, nonpyrogenic solution of cettriaxone southerns. Tas follows:

1 gm equivalent of celtriaxone, iso-osmotic with approximately 19 gm dextrose hydrous, USP added

2 gm equivalent of celtriaxone, iso-osmotic with approximately 1.2 gm dextrose hydrous. USP added

NOTE: Rocephin in the frozen state should not be stored above -20°C

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†Manufactured for Roche Laboratories, Division of Hoffmann-La Roche Inc., by Travenol Laboratories, Inc., Deerfield, Illinois 60015

Roche Laboratories



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The one antimicrobial that belongs on every formulary.

Once-a-day ROCEPHIN Ceftriaxone sodium/Roche

* ROCEPHIN is indicated in the following infections: bacterial septicemia, bone and joint, intra-abdominal, lower respiratory tract, skin-and skin structure, urinary tract, bacterial meningitis and gonorrhea. Please see summary of product information on adjacent page for indicated susceptible organisms.